

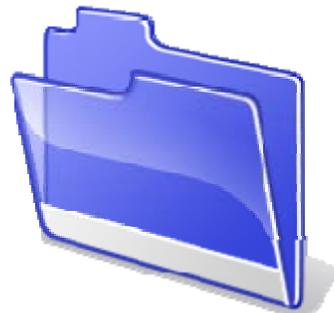
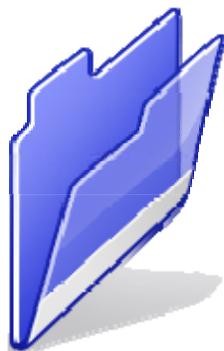


CITY OF MILPITAS

455 EAST CALAVERAS BOULEVARD, MILPITAS, CALIFORNIA 95035-5479
GENERAL INFORMATION: 408-586-3000, www.ci.milpitas.ca.gov



ATTACHMENTS AND/OR ADDITIONAL MATERIALS RELATED TO AGENDA ITEM AFTER AGENDA PACKET DISTRIBUTION



Progress Briefing



City Task Force on
Revenue/Expenditure Balance

Task Force

- Mayor and City Council Directed Task Force
- Consists of Nine (9) Members
 - Councilmember Debbie Giordano
 - City Manager - Tom Williams
 - Finance Director- Emma Karlen
 - One (1) Representative from Each Union
 - POA
 - IAFF
 - Mid-Management
 - MSA
 - MEA
 - Protech

Goals and Objectives

Initial Task Force Meeting

September 9, 2009

- Brainstorm and collaborate on ideas to solve the City's on-going structural deficit.
- Present to the City Council on December 15, 2009, a progress report; and present final plan to balance cost/revenue by 2013 in February 2010.
- All involved work together in a spirit of cooperation to succeed in the challenge.
- Respect the meet and confer process and current contract obligations

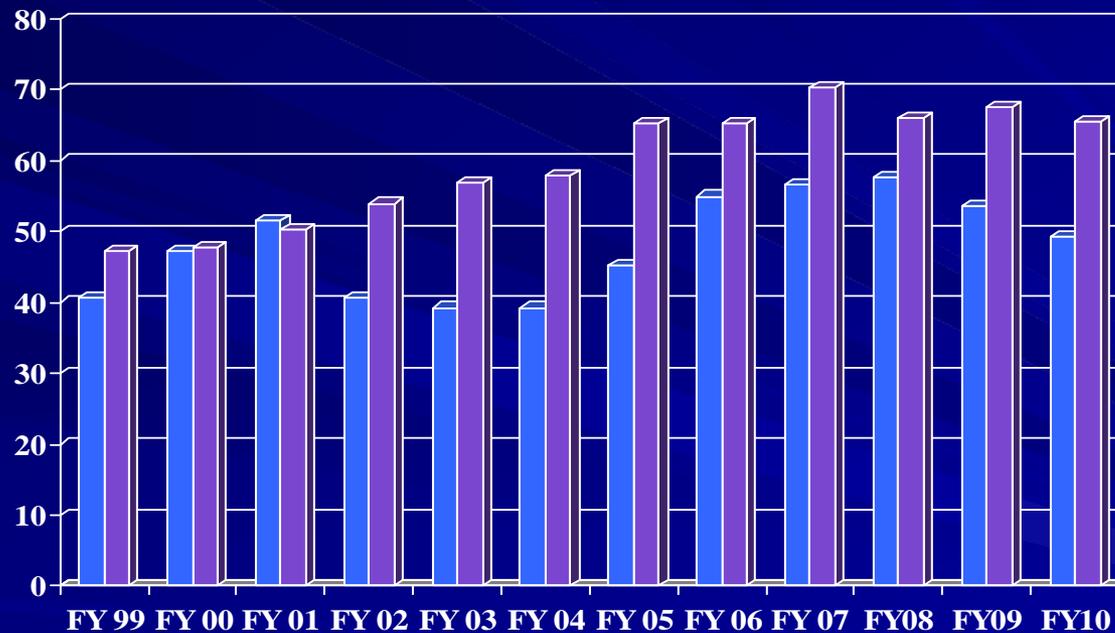
Task Force Discussion Continued - Overview of the Problem

- City has experienced an annual deficit of \$6 - \$9 million over the last decade. Current deficit is \$8.7 million.
- Only way to resolve budget deficit is to reduce expenditures, increase revenue, or some combination of both. This is the underlying challenge.
- This is one of the most challenging policy issues facing the City.
- What can we directly impact?
 - Can't Control Medical Cost Increases or State for example
 - Revenues: Sales Tax – Property Tax – TOT/some control
 - Other Cost Creep/some control

Expenditures Outpaced Revenue Growth

- Revenue (Excluding Op. Transfers) Averages 2.4%
- while Expenditure Averages 3.1% per year

(In millions)

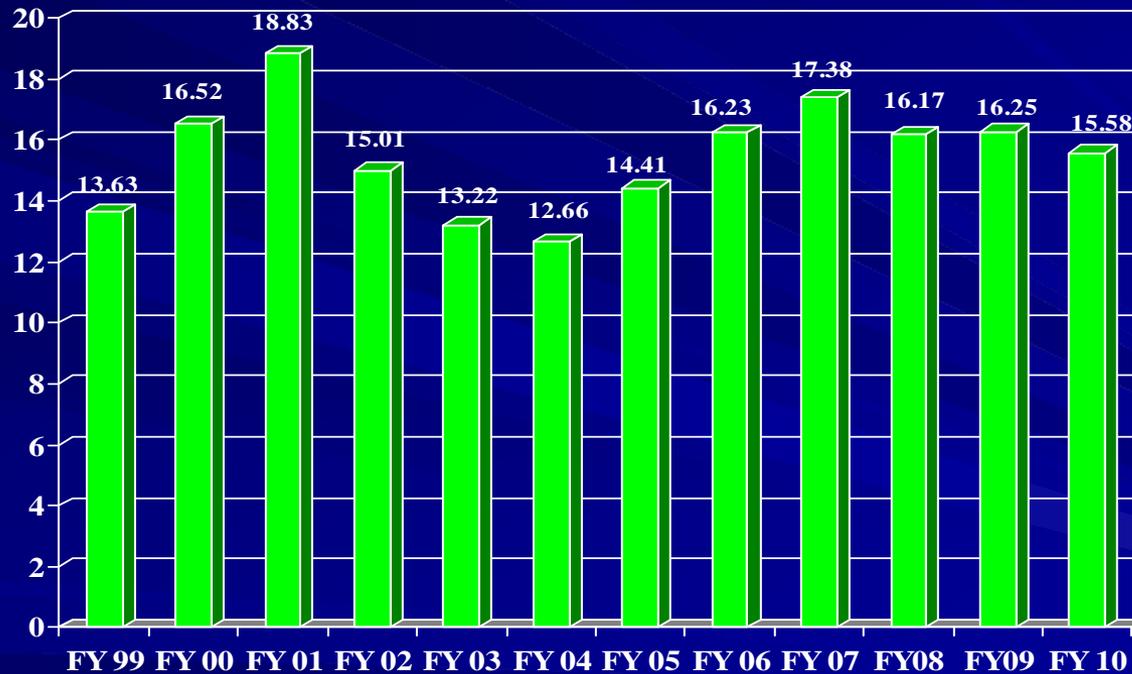


Revenue Expenditures

---Estimated---

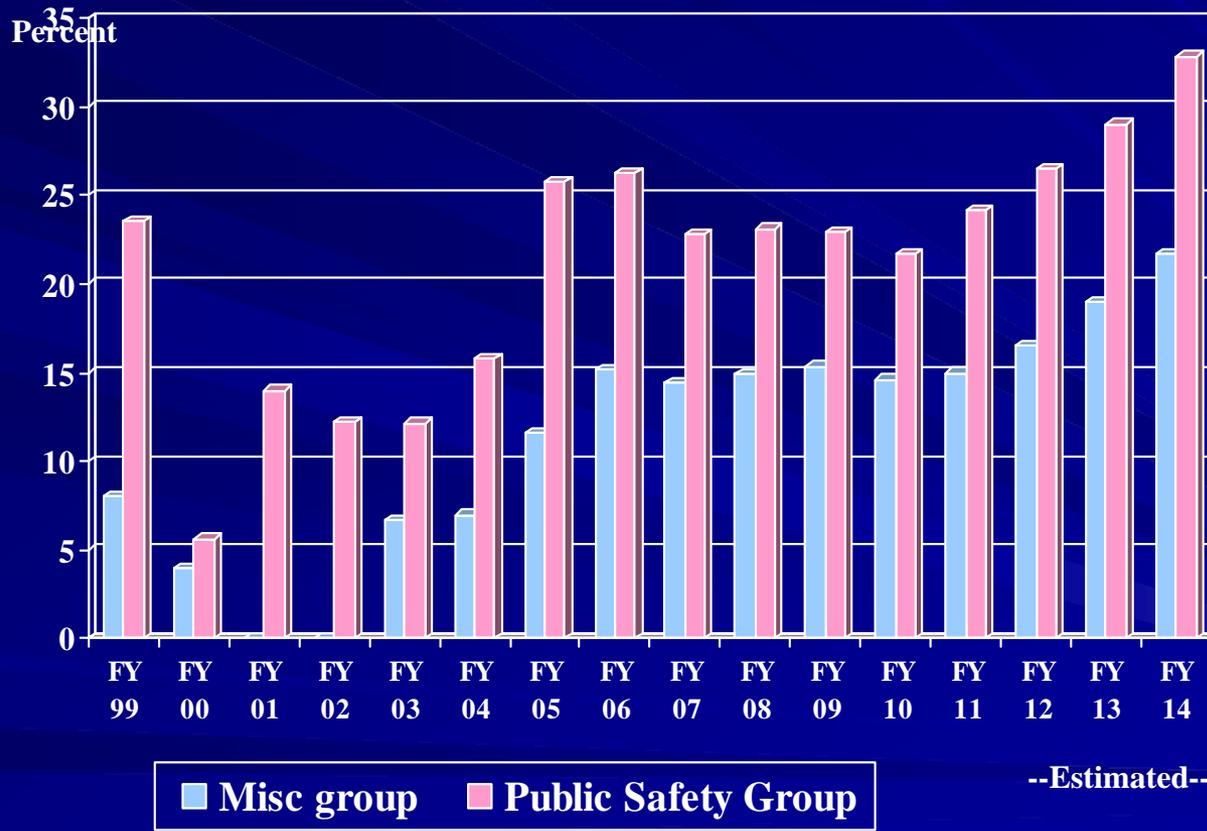
Sales Tax Cash Receipts By Fiscal Year (Not Adjusted for Inflation) Still Below FY 2001 Level

(In millions)



---Estimated---

Employer PERS Contribution rates are expected to increase significantly in FY 2011-12 and remain high for the next 20 years



Medical Insurance Premium Averages 11.4% Increase Per Year Since 2000

Monthly medical premium per employee



General Fund Five Year Forecast

As of December 2009

(in millions)

| | <u>FY10-11</u> | <u>FY11-12</u> | <u>FY12-13</u> | <u>FY13-14</u> | <u>FY14-15</u> |
|-----------------------|----------------|----------------|----------------|----------------|----------------|
| Revenues | \$50.34 | \$52.37 | \$54.36 | \$56.31 | \$58.24 |
| Op Transfers | <u>10.21</u> | <u>10.39</u> | <u>10.77</u> | <u>10.95</u> | <u>11.20</u> |
| Total Revenues | 60.55 | 62.76 | 65.13 | 67.26 | 69.44 |
| Salaries | \$39.70 | \$40.30 | \$40.30 | \$40.30 | \$40.30 |
| Benefits | 18.52 | 19.84 | 21.40 | 23.31 | 24.03 |
| Supplies & Contr Svcs | <u>11.47</u> | <u>11.63</u> | <u>11.79</u> | <u>11.96</u> | <u>12.12</u> |
| Total Expenditures | 69.69 | 71.77 | 73.49 | 75.57 | 76.45 |
| Surplus/(Deficit) | (9.14) | (9.01) | (8.36) | (8.31) | (7.01) |

General Fund Operating Costs

- **Total General Fund is \$67.3 million**

- **General Fund Payroll is 83% of GF Budget**
 - Salary = \$35.1 million
 - Benefits = \$20.8 million
 - Grand Total = \$55.9 million

- Benefits continue to increase significantly- Benefits are now 59% of salary.

- **Remaining \$11.4 million includes:**
 - Equipment
 - Liability Insurance
 - Supplies
 - Programs
 - Utilities

Significant Benefit Costs

| | |
|------------------------------|------------------|
| ■ PERS = | \$6.9m or 19.64% |
| ■ Group Insurances = | \$5.7m or 16.12% |
| ■ Retiree Medical Benefits = | \$2.8m or 7.89% |
| ■ Incentive Pay = | \$2.7m or 7.7% |
| ■ Workers Compensations = | \$1.2m or 3.3% |
| ■ Medicare = | \$0.5m or 1.38% |
| ■ Retiree Dependent Contr. = | \$0.5m or 1.28% |
| ■ Fixed Allowances = | \$0.3m or 1.0% |
| ■ LIUNA Contribution = | \$0.3m or .75% |

Grand Total = \$21 million or 59% of Payroll

Primary Revenue Sources

- Property Tax - \$17.2 m
- Sales Tax - \$15.6 m
- TOT - \$4.0m
 - Historically receive \$5.5-\$6m
- Service Charges - \$3.6
- Permits/License/Fees - \$3.0m

Task Force

Meeting of 9/23/09

Revenue Generating Ideas

- Transfer Tax – For Home Sales
 - A local tax adopted by City Council
 - 3% ± - Achieve \$1 million a year
- Cost Recovery for all programs offered
- Look at leasing opportunities
 - Asset Management Program
- Sell Surplus Land – City Inventory
- Look at Parking Ticket Revenue and Towing Fees
- Utility users tax
- Business License Fees
 - Review Structure
- Removal of Trees
 - Fee and Fines for Damaged Trees

Task Force

Revenue Generating Ideas Cont...

- Certify back flow
 - Internal (Annual Certify)
- Fee for Clean-Out
 - Look at Ordinance Changes
- Non-Resident Fee Increases
- Storm Drain Fee
- Sewer Connection Fee
- Meter Fees
- O/H Charges
 - 100% Cost Recovery

Task Force

Revenue Generating Ideas Cont...

- Equipment Rate Fee
 - Charge flat hourly fee's – Use Caltrans as basis
- Look at Cost Recovery
 - Efficiencies for back charges to Contractor's and rates
- Charge for utility locations
- Two-tier fees for P.D.
- Review master fee schedule
- Aggressive Enforcement for
 - Business License Fees
 - False Alarms/Fire/P.D.
 - Business Inspections – charge for return services

Task Force

Revenue Generating Ideas Cont...

- Haz Mat Cost Recovery
 - Actual enforcement
- 911 Fees
 - \$1.50
- Sales Tax
 - .25% Local Only
- Contract Our Services
 - Arborist
 - Fire Ext. Training to companies
 - P.D. extra Services
- Hire a professional grant writer

Task Force

Meeting of 10/7/09

Cost Reduction Ideas

- Negotiating Price and Volume with vendors
- Pre-Approval Process for Developments
- Work Furlough (1 day a month)
- 37.5 hour work week for all
- Opt out of Medical
 - Get half of the premium instead of \$125.00 a month
- PERS
 - Employees contribute more or reduce benefits
 - Look at 2 tiered system

Task Force

Cost Reduction Ideas Cont..

- Reduce new hire medical benefits by 50% or what is viable.
- Investigate contract services as employees leave.
- Solar energy installations for City facilities.
- Reduce use of consultants in Engineering.
- Use more in-house design work (\$10k-\$20k type of work).
- Delay upgrade to Windows OS or replace with a free system.
- If cannot get cost recovery, look at eliminating programs such as Rainbow Theatre, Pre-school program, swim program and/or DARE program.
- Golden handshake-especially with two-tiered benefit system.

Task Force

Cost Reduction Ideas Cont..

■ ORGANIZATIONAL NEEDS:

■ Yard Master – Corp Yard

- Use Current Staff
- Look at Reorganization of Public Works/Park Maintenance
- Cost vs. Benefit (Crews, Inventory Process, and Contract Services)

■ Trucks run all day for signage and warning lights

■ All Departments complete a study regarding reorganization

Actions to Address Deficit

- Step Recently Taken
 - Cost Allocation reduced GF cost by \$9.8m
 - Use Tax Program generated \$1m
 - Business attraction and retention
 - Master Fee Schedule Update including towing fees
- Any feasible plan must include a combination of revenue enhancements and cost reductions.
- Any meaningful revenue enhancement requires voter approval.
- Any meaningful cost reduction requires meet/confer and changes to labor contracts.

Next Steps

- Receive Direction from City Council
- Finalize Draft Plan with Task Force for Review by City Council on February 16, 2010

FY0910 Salary and Benefit Budget by Union

| DESCRIPTION | Fire | MEA | MSA | Police | ProTech | Mid-Mgmt | UnRep | Total |
|--------------------------------|-----------|-----------|---------|------------|-----------|-----------|-----------|------------|
| No. of Full Time Equivalent | 55.00 | 71.50 | 6.00 | 105.00 | 84.50 | 36.00 | 24.00 | 382.00 |
| Salary | 6,278,672 | 5,030,873 | 583,317 | 11,239,352 | 6,986,096 | 3,734,978 | 3,903,044 | 37,756,332 |
| Percentage Allowances | | | | | | | | |
| Bilingual 2.5% | 2,742 | 7,212 | 0 | 43,809 | 20,352 | 1,740 | 0 | 75,855 |
| CA Cert 4% | 0 | 39,456 | 0 | 0 | 0 | 0 | 0 | 39,456 |
| Canine 5% | 0 | 0 | 0 | 26,910 | 0 | 0 | 0 | 26,910 |
| Career 6% | 0 | 0 | 0 | 156,594 | 0 | 0 | 0 | 156,594 |
| Confidential 2% | 0 | 0 | 0 | 0 | 0 | 13,836 | 0 | 13,836 |
| Confidential 5% | 0 | 0 | 0 | 0 | 3,456 | 3,480 | 0 | 6,936 |
| Educational 5% | 0 | 0 | 0 | 76,166 | 0 | 0 | 0 | 76,166 |
| Educational 7.5% | 0 | 0 | 0 | 474,876 | 0 | 0 | 0 | 474,876 |
| Haz Mat 6% | 47,052 | 0 | 0 | 0 | 0 | 0 | 0 | 47,052 |
| Holiday in Lieu 6% | 355,121 | 0 | 0 | 480,830 | 0 | 0 | 18,144 | 854,095 |
| Longevity | 274,275 | 34,968 | 36,575 | 469,573 | 0 | 0 | 0 | 815,391 |
| Motorcycle 5% | 0 | 0 | 0 | 37,674 | 0 | 0 | 0 | 37,674 |
| Shift Differential 2.5% | 0 | 0 | 0 | 11,854 | 0 | 0 | 0 | 11,854 |
| Shift Differential 5% | 0 | 15,111 | 0 | 26,136 | 0 | 0 | 0 | 41,247 |
| Special 10% | 10,986 | 0 | 0 | 0 | 26,988 | 12,570 | 0 | 50,544 |
| Special 5% | 0 | 0 | 0 | 0 | 3,444 | 0 | 0 | 3,444 |
| Special 6% | 0 | 0 | 0 | 0 | 0 | 0 | 18,144 | 18,144 |
| Special Certificates/Licenses | 0 | 117,252 | 4,356 | 0 | 0 | 0 | 0 | 121,608 |
| SWAT 5% | 0 | 0 | 0 | 45,288 | 0 | 0 | 0 | 45,288 |
| WOOC 10% | 0 | 0 | 0 | 0 | 6,924 | 0 | 0 | 6,924 |
| WOOC 15% | 0 | 0 | 11,604 | 0 | 0 | 0 | 0 | 11,604 |
| Subtotal | 690,176 | 213,999 | 52,535 | 1,849,710 | 61,164 | 31,626 | 36,288 | 2,935,498 |
| Fixed Allowances | | | | | | | | |
| Uniform Allowance | 55,000 | 0 | 0 | 129,210 | 0 | 0 | 11,050 | 195,260 |
| Pager Compensation | 0 | 0 | 4,676 | 0 | 0 | 0 | 0 | 4,676 |
| Deferred Comp-Employer Contrib | 0 | 0 | 5,400 | 0 | 0 | 32,400 | 22,500 | 60,300 |

7.77%

FY0910 Salary and Benefit Budget by Union

| DESCRIPTION | Fire | MEA | MSA | Police | ProTech | Mid-Mgmt | UnRep | Total | |
|----------------------------------|------------------|------------------|----------------|------------------|------------------|------------------|------------------|-------------------|--------|
| Deferred Comp-Fire-Employer C | 33,000 | 0 | 0 | 0 | 0 | 0 | 0 | 33,000 | |
| Canine Allowance | 0 | 0 | 0 | 13,440 | 0 | 0 | 0 | 13,440 | |
| Cell Phone Allowance-90 | 0 | 0 | 0 | 0 | 0 | 1,080 | 0 | 1,080 | |
| Subtotal | 88,000 | 0 | 10,076 | 142,650 | 0 | 33,480 | 33,550 | 307,756 | 0.82% |
| Group Insurances | | | | | | | | | |
| Medical | 749,377 | 972,774 | 97,373 | 1,539,597 | 1,072,250 | 449,112 | 304,834 | 5,185,317 | 13.73% |
| Dental | 99,000 | 178,129 | 14,948 | 14,298 | 210,517 | 89,688 | 59,792 | 666,371 | 1.76% |
| Vision | 9,425 | 12,227 | 1,228 | 17,300 | 13,202 | 5,551 | 3,603 | 62,536 | 0.17% |
| Short-Term Disability | 0 | 5,834 | 490 | 0 | 6,895 | 2,938 | 1,958 | 18,115 | 0.05% |
| Long-Term Disability | 12,870 | 7,147 | 600 | 21,697 | 8,447 | 3,599 | 2,399 | 56,758 | 0.15% |
| Life | 5,148 | 6,692 | 562 | 9,828 | 7,909 | 3,370 | 2,246 | 35,755 | 0.09% |
| Trust Fund | 0 | 0 | 0 | 63,000 | 0 | 0 | 0 | 63,000 | 0.17% |
| PERS | 1,515,981 | 799,444 | 94,496 | 2,698,921 | 1,030,344 | 550,409 | 727,490 | 7,417,085 | 19.64% |
| Retiree Medical Benefits | 495,466 | 396,816 | 46,027 | 886,933 | 551,195 | 294,651 | 307,926 | 2,979,015 | 7.89% |
| Medicare | 85,599 | 71,554 | 4,567 | 163,131 | 94,132 | 55,131 | 47,410 | 521,524 | 1.38% |
| Worker's Compensations | 313,945 | 201,399 | 20,639 | 521,175 | 71,335 | 19,624 | 97,512 | 1,245,629 | 3.30% |
| Health Insurance Admin Fee | 3,991 | 3,198 | 371 | 7,144 | 4,441 | 2,374 | 2,481 | 24,000 | 0.06% |
| Unemployment | 6,652 | 5,330 | 618 | 11,907 | 7,401 | 3,957 | 4,135 | 40,000 | 0.11% |
| Retiree Dependent Contributions | 90,000 | 27,000 | 13,000 | 178,000 | 97,000 | 54,000 | 25,000 | 484,000 | 1.28% |
| LIUNA Contribution | | 136,000 | 45,000 | | 104,000 | | | 285,000 | 0.75% |
| Subtotal | 3,387,454 | 2,823,545 | 339,918 | 6,132,932 | 3,279,068 | 1,534,402 | 1,586,786 | 19,084,105 | 50.55% |
| Total Benefits | 4,165,630 | 3,037,544 | 402,529 | 8,125,292 | 3,340,232 | 1,599,508 | 1,656,624 | 22,327,359 | 59.14% |
| Benefits as % of Salaries | 66.35% | 60.38% | 69.01% | 72.29% | 47.81% | 42.83% | 42.44% | 59.14% | |



**CITY OF MILPITAS
CITYWIDE TASK FORCE
REVENUE EXPENDITURE BUDGET
Wednesday, September 9, 2009
1:00 p.m.**

**455 East Calaveras Boulevard
4th Floor Conference Room
Milpitas, CA 95035**

AGENDA:

- I. WELCOME AND INTRODUCTIONS**
- II. TASK FORCE GOALS AND OBJECTIVES**
- III. OVERVIEW OF PROBLEM**
- IV. DISCUSSION**
- V. NEXT MEETING – SEPTEMBER 23, 2009 AT 1:00 P.M. ✓**
- VI. ADJOURNMENT**



Citywide Task Force
4th Floor Conference Room
Wednesday, September 9th at 1 p.m.

Sign In Sheet

| Name | Department | Phone # |
|-------------------|---------------|----------|
| 1. TOM WILLIAMS | City Manager | X 3050 |
| 2. Stephan Smith | MSA | X 2640 |
| 3. MATT TOFFEY | POA | X 2508 |
| 4. Paul Mullett | MEA | 690-3614 |
| 5. Bari Dammelf | MID-MGM | 586-3162 |
| 6. LINDA CORTINAS | PROTECH | X 3127 |
| 7. Emma Karica | Fin. Director | X 3145 |
| 8. Nelson Nov | IAFP | X 2860 |
| 9. Debbie Gordon | City Council | 945-898 |
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| 30. | | |
| 31. | | |

Welcome



City Task Force on
Revenue/Expenditure Balance

Task Force

- Mayor and City Council Directed Task Force
- Consists of Nine (9) Members
 - Councilmember Debbie Giordano
 - City Manager - Tom Williams
 - Finance Director- Emma Karlen
 - One (1) Representative from Each Union
 - POA
 - IAFF
 - Mid-Management
 - MSA
 - MEA
 - Protech

Goals and Objectives

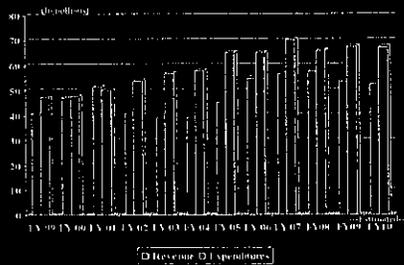
- Brainstorm and collaborate on ideas to solve the City's on-going structural deficit.
- Present to the City Council on December 1, 2009, a plan to balance cost/revenue by 2013.
- Work together in a spirit of cooperation to succeed in the mission.

Overview of the Problem

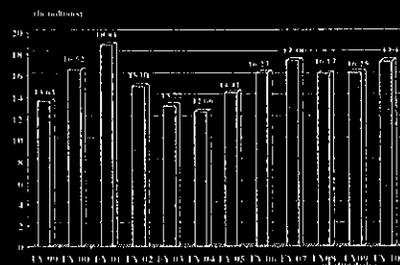
- 1 City has experienced an annual deficit of \$6 - \$9 million over the last decade.
- 1 Need to reduce expenditures by \$6 million or 8% after a 3%-3.5% projected revenue increase.
- 1 What can we directly impact?
 - 1 Can't Control Medical Cost Increases or State for example
 - 1 Revenues - Sales Tax - Property Tax - TOT
 - 1 Other Cost Creep (Emma Handout).

Expenditures Outpaced Revenue Growth by an Average of 25% or Revenue is only 75% of Expenditures.

Note - Redevelopment will not last forever -



Sales Tax Cash Receipts By Fiscal Year (Not Adjusted for Inflation) Still Below FY 2001 Level



**General Fund Five Year Forecast
After Recent Workforce Reduction**
(in millions)

| | <u>FY10-11</u> | <u>FY11-12</u> | <u>FY12-13</u> | <u>FY13-14</u> | <u>FY14-15</u> |
|-----------------------|----------------|----------------|----------------|----------------|----------------|
| Revenues | \$53.98 | \$55.69 | \$57.74 | \$59.73 | \$61.58 |
| Op Transfers | <u>10.03</u> | <u>10.79</u> | <u>11.04</u> | <u>11.17</u> | <u>11.32</u> |
| Total Revenues | 64.01 | 66.48 | 68.78 | 70.90 | 72.90 |
| Salaries | \$39.34 | \$39.93 | \$40.53 | \$41.14 | \$41.76 |
| Benefits | 18.05 | 21.81 | 22.63 | 22.79 | 23.03 |
| Supplies & Contr Svcs | <u>11.63</u> | <u>11.79</u> | <u>11.96</u> | <u>12.12</u> | <u>12.29</u> |
| Total Expenditures | 69.02 | 73.53 | 75.12 | 76.05 | 77.08 |
| (Deficit) | (5.01) | (7.05) | (6.34) | (5.15) | (4.18) |

Discussion



**CITY OF MILPITAS
CITYWIDE TASK FORCE
REVENUE EXPENDITURE BUDGET
Wednesday, September 23, 2009
1:00 p.m.**

**455 East Calaveras Boulevard
4th Floor Conference Room
Milpitas, CA 95035**

TASK FORCE MEETING NO. 2

AGENDA:

- I. WELCOME AND INTRODUCTIONS**
- II. BRAINSTORM SESSION – REVENUE GENERATION**
- III. DISCUSSION – OTHER ITEMS**
- IV. NEXT MEETING – OCTOBER 7, 2009 AT 1:00 P.M.
TOPIC – EXPENDITURE REDUCTIONS**
- V. ADJOURNMENT**

FY0910 Salary and Benefit Budget by Union

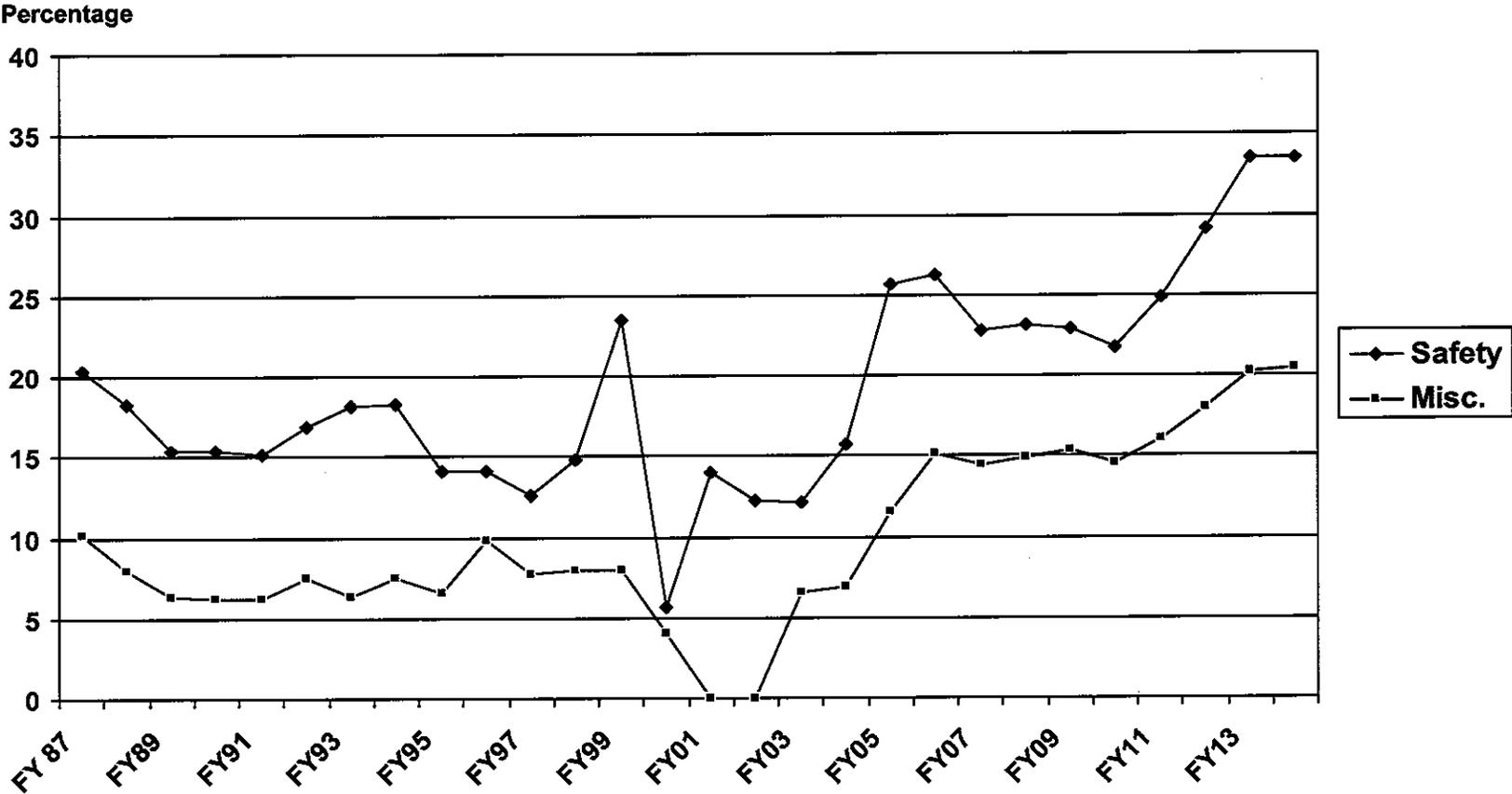
| DESCRIPTION | Fire | MEA | MSA | Police | ProTech | Mid-Mgnt | UnRep | Total |
|--------------------------------|----------------|----------------|---------------|------------------|---------------|---------------|---------------|------------------|
| No. of Full Time Equivalent | 55.00 | 71.50 | 6.00 | 105.00 | 84.50 | 36.00 | 24.00 | 382.00 |
| Salary | 6,278,672 | 5,030,873 | 583,317 | 11,239,352 | 6,986,096 | 3,734,978 | 3,903,044 | 37,756,332 |
| Percentage Allowances | | | | | | | | |
| Bilingual 2.5% | 2,742 | 7,212 | 0 | 43,809 | 20,352 | 1,740 | 0 | 75,855 |
| CA Cert 4% | 0 | 39,456 | 0 | 0 | 0 | 0 | 0 | 39,456 |
| Canine 5% | 0 | 0 | 0 | 26,910 | 0 | 0 | 0 | 26,910 |
| Career 6% | 0 | 0 | 0 | 156,594 | 0 | 0 | 0 | 156,594 |
| Confidential 2% | 0 | 0 | 0 | 0 | 0 | 13,836 | 0 | 13,836 |
| Confidential 5% | 0 | 0 | 0 | 0 | 3,456 | 3,480 | 0 | 6,936 |
| Educational 5% | 0 | 0 | 0 | 76,166 | 0 | 0 | 0 | 76,166 |
| Educational 7.5% | 0 | 0 | 0 | 474,876 | 0 | 0 | 0 | 474,876 |
| Haz Mat 6% | 47,052 | 0 | 0 | 0 | 0 | 0 | 0 | 47,052 |
| Holiday in Lieu 6% | 355,121 | 0 | 0 | 480,830 | 0 | 0 | 18,144 | 854,095 |
| Longevity | 274,275 | 34,968 | 36,575 | 469,573 | 0 | 0 | 0 | 815,391 |
| Motorcycle 5% | 0 | 0 | 0 | 37,674 | 0 | 0 | 0 | 37,674 |
| Shift Differential 2.5% | 0 | 0 | 0 | 11,854 | 0 | 0 | 0 | 11,854 |
| Shift Differential 5% | 0 | 15,111 | 0 | 26,136 | 0 | 0 | 0 | 41,247 |
| Special 10% | 10,986 | 0 | 0 | 0 | 26,988 | 12,570 | 0 | 50,544 |
| Special 5% | 0 | 0 | 0 | 0 | 3,444 | 0 | 0 | 3,444 |
| Special 6% | 0 | 0 | 0 | 0 | 0 | 0 | 18,144 | 18,144 |
| Special Certificates/Licenses | 0 | 117,252 | 4,356 | 0 | 0 | 0 | 0 | 121,608 |
| SWAT 5% | 0 | 0 | 0 | 45,288 | 0 | 0 | 0 | 45,288 |
| WOOC 10% | 0 | 0 | 0 | 0 | 6,924 | 0 | 0 | 6,924 |
| WOOC 15% | 0 | 0 | 11,604 | 0 | 0 | 0 | 0 | 11,604 |
| Subtotal | 690,176 | 213,999 | 52,535 | 1,849,710 | 61,164 | 31,626 | 36,288 | 2,935,498 |
| Fixed Allowances | | | | | | | | |
| Uniform Allowance | 55,000 | 0 | 0 | 129,210 | 0 | 0 | 11,050 | 195,260 |
| Pager Compensation | 0 | 0 | 4,676 | 0 | 0 | 0 | 0 | 4,676 |
| Deferred Comp-Employer Contrib | 0 | 0 | 5,400 | 0 | 0 | 32,400 | 22,500 | 60,300 |

7.77%

FY0910 Salary and Benefit Budget by Union

| DESCRIPTION | Fire | MEA | MSA | Police | ProTech | Mid-Mgmt | UnRep | Total | |
|----------------------------------|------------------|------------------|----------------|------------------|------------------|------------------|------------------|-------------------|--------|
| Deferred Comp-Fire-Employer C | 33,000 | 0 | 0 | 0 | 0 | 0 | 0 | 33,000 | |
| Canine Allowance | 0 | 0 | 0 | 13,440 | 0 | 0 | 0 | 13,440 | |
| Cell Phone Allowance-90 | 0 | 0 | 0 | 0 | 0 | 1,080 | 0 | 1,080 | |
| Subtotal | 88,000 | 0 | 10,076 | 142,650 | 0 | 33,480 | 33,550 | 307,756 | 0.82% |
| Group Insurances | | | | | | | | | |
| Medical | 749,377 | 972,774 | 97,373 | 1,539,597 | 1,072,250 | 449,112 | 304,834 | 5,185,317 | 13.73% |
| Dental | 99,000 | 178,129 | 14,948 | 14,298 | 210,517 | 89,688 | 59,792 | 666,371 | 1.76% |
| Vision | 9,425 | 12,227 | 1,228 | 17,300 | 13,202 | 5,551 | 3,603 | 62,536 | 0.17% |
| Short-Term Disability | 0 | 5,834 | 490 | 0 | 6,895 | 2,938 | 1,958 | 18,115 | 0.05% |
| Long-Term Disability | 12,870 | 7,147 | 600 | 21,697 | 8,447 | 3,599 | 2,399 | 56,758 | 0.15% |
| Life | 5,148 | 6,692 | 562 | 9,828 | 7,909 | 3,370 | 2,246 | 35,755 | 0.09% |
| Trust Fund | 0 | 0 | 0 | 63,000 | 0 | 0 | 0 | 63,000 | 0.17% |
| PERS | 1,515,981 | 799,444 | 94,496 | 2,698,921 | 1,030,344 | 550,409 | 727,490 | 7,417,085 | 19.64% |
| Retiree Medical Benefits | 495,466 | 396,816 | 46,027 | 886,933 | 551,195 | 294,651 | 307,926 | 2,979,015 | 7.89% |
| Medicare | 85,599 | 71,554 | 4,567 | 163,131 | 94,132 | 55,131 | 47,410 | 521,524 | 1.38% |
| Worker's Compensations | 313,945 | 201,399 | 20,639 | 521,175 | 71,335 | 19,624 | 97,512 | 1,245,629 | 3.30% |
| Health Insurance Admin Fee | 3,991 | 3,198 | 371 | 7,144 | 4,441 | 2,374 | 2,481 | 24,000 | 0.06% |
| Unemployment | 6,652 | 5,330 | 618 | 11,907 | 7,401 | 3,957 | 4,135 | 40,000 | 0.11% |
| Retiree Dependent Contributions | 90,000 | 27,000 | 13,000 | 178,000 | 97,000 | 54,000 | 25,000 | 484,000 | 1.28% |
| LIUNA Contribution | | 136,000 | 45,000 | | 104,000 | | | 285,000 | 0.75% |
| Subtotal | 3,387,454 | 2,823,545 | 339,918 | 6,132,932 | 3,279,068 | 1,534,402 | 1,586,786 | 19,084,105 | 50.55% |
| Total Benefits | 4,165,630 | 3,037,544 | 402,529 | 8,125,292 | 3,340,232 | 1,599,508 | 1,656,624 | 22,327,359 | 59.14% |
| Benefits as % of Salaries | 66.35% | 60.38% | 69.01% | 72.29% | 47.81% | 42.83% | 42.44% | 59.14% | |

Employer PERS Contribution Rates will Remain High in the Next 20 to 30 Years



Investment Return Needed for CalPERS to be 100% Funded

- **With a -24% return in FY 2008-2009, the funded status of CalPERS is expected to drop near 60%.**
- **In order for CalPERS to be 100% funded again, the following returns must be achieved in the future:**

| | |
|------------------|-----|
| By June 30, 2012 | 27% |
| By June 30, 2019 | 13% |
| By June 30, 2029 | 10% |
| By June 30, 2039 | 9% |



**CITY OF MILPITAS
CITYWIDE TASK FORCE
REVENUE EXPENDITURE BUDGET
Wednesday, October 7, 2009
1:00 p.m.**

**455 East Calaveras Boulevard
4th Floor Conference Room
Milpitas, CA 95035**

TASK FORCE MEETING NO. 3

AGENDA:

- I. WELCOME AND INTRODUCTIONS**
- II. DISCUSSION – VALUES, ASPIRATION – WHERE ARE WE?**
- III. DISCUSSION – OTHER ITEMS**
- IV. NEXT MEETING – OCTOBER 21, 2009 AT 1:00 P.M.**
- V. ADJOURNMENT**

TASK FORCE MEETING #3

OCT. 7, 2009

ATTENDANCE

TOM WILLIAMS, City MANAGER

DEBBIE GORDON, Council

EMMA KARLEN

HOLLY CUCIZ

STEPHAN SMITH

MATT TOFFEY

PAUL MULLETT

NICK WOLF

MEMORANDUM

Office of the City Manager



To: Citywide Task Force Members
From: Veronica Bejines, Executive Secretary
Subject: Citywide Task Force Meeting No. 2 Meeting Notes
Date: September 28, 2009

Please find the attached meeting notes on Revenue Generation from the September 23rd Citywide Task Force Meeting No. 2 on Revenue Expenditure Budget. If you have any additions or changes, let me know.

REVENUE GENERATION:

1. Transfer Tax – For Home Sales
 - A local tax adopted by City Council
 - 3% ± - Achieve \$1 million a year
2. Cost Recover for all programs offered
3. Look at leading opportunities
 - Asset Management Program – Conversion Idea
4. Sell Surplus Land – City Inventory
5. Look at Parking Ticket Revenue and Towing Fees
6. Utility users tax
7. Business License Fees
 - Review Structure
8. Removal of Trees
 - Fee and Fines for Damaged Trees
9. Certify back flow
 - Internal (Annual Certify)
10. Fee for Clean-Out's
 - Look at Ordinance Changes
11. Non-Resident Fee Increases

12. Storm Drain Fee
13. Sewer Connection Fee's
14. Meter Fees
15. O/H Charges
 - 100% Cost Recovery
16. Fee Equipment Rate Fee
 - Charge flat hourly fee's – Use Caltran's as basis
17. Look at Cost Recovery
 - Efficiencies for back charges to Contractor's and rates
18. Charge for utility locations
19. Two-tier fees for P.D.
20. Review master fee schedule
21. Aggressive Enforcement for
 - Business License Fees
 - False Alarms/Fire/P.D.
 - Business Inspections – charge for return services
22. Haz Mat Cost Recovery
 - Actual enforcement
23. 911 Fees
 - \$1.50
24. Sales Tax
 - .25% Local Only
25. Contract Our Services
 - Arborist
 - Fire Ext. Training to companies
 - P.D. extra Services
26. Hire a professional grant writer

Extend entitlement of project



**CITY OF MILPITAS
CITYWIDE TASK FORCE
REVENUE EXPENDITURE BUDGET
Wednesday, November 18, 2009
1:00 p.m.**

**455 East Calaveras Boulevard
4th Floor Conference Room
Milpitas, CA 95035**

TASK FORCE MEETING NO. 4

AGENDA:

- I. WELCOME AND INTRODUCTIONS**
- II. RETIREMENT BENEFITS**
- III. REVIEW AND CONSENSUS**
- IV. CITY COUNCIL MEETING – DECEMBER 15, 2009**
- V. ADJOURNMENT**



Citywide Task Force
4th Floor Conference Room
Wednesday, November 18th at 1 p.m.

Sign In Sheet

| Name | Department | Phone # |
|--------------------|---------------|----------|
| 1. MATT TOFFEY | POLICE (MPOA) | 586-2508 |
| 2. Vernon Norr | Fire (1699) | 586-2860 |
| 3. Holly Cuciz | PW MidCon | 586-2602 |
| 4. Stephan Smith | PW | 586-2640 |
| 5. Paul Mullett | PW | 586-2601 |
| 6. Nick Wolf | N.W. | 586-2717 |
| 7. DEBBIE GIORDANO | Council | 836-0477 |
| 8. EMMA KARLEN | Finance | 586-5125 |
| 9. Ted Williams | City Manager | 586-3050 |
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*San Mateo County
City Managers Association*

Policy Statement on Local Government Retirement Benefits

Background

For more than 70 years, the State of California and local governments have offered a "defined benefit" retirement plan to employees. This system provides a guaranteed annual pension based upon retirement age, salary, and years of service. Most, but not all, municipalities in California are part of the Public Employees' Retirement System (PERS).

Over the years, local government retirement costs have risen and fallen based on two key factors: investment returns and the level of benefit payments provided to employees. In the late 1990's the California legislature enacted significant benefit enhancements for public employees in the PERS system that were optional for participating local governments. At that time, some retirement plans were deemed to be "super funded" and many local governments adopted benefit enhancement plans. For example, most public safety personnel are on the "3% @ 50" plan, which provides a pension benefit of up to 90% of salary after 30 years of service as early as age 50.

When the retirement system suffered serious investment losses in the early part of this decade, these losses, combined with newly approved benefit enhancements, caused dramatic increases in employer contribution rates. Cities in our two counties have seen the percentage of their General Fund budget dedicated to PERS costs increase while their retirement liability funding had decreased from over the past decade. For example, in Mountain View, General Fund PERS costs have gone from \$2.8 million in FY00 to \$7.7 million in FY10; in San Bruno, it has gone from \$240,000 to \$4 million. Daly City's percent of the General Fund budget spent on retirement benefits has increased from 4.3% to 10.4% between FY00 and FY10; in Belmont, it has gone from .5% to 11.4%. And Campbell has seen its public safety retirement system fall from 122% funded to 70% funded over ten years.

In the past five years, a number of proposals have been introduced to reform or dramatically revise the public pension system in California. In 2004, a task force of the League of California Cities began an extensive study of the defined benefit system and proposed reforms. In 2005, the League board of directors accepted a report on pension reform from the task force as an initial assessment and for consideration in the ongoing debate of this issue. The report included a number of "general principles" and specific reform recommendations. To date, no concrete action has been taken by the legislature.

Recently, the city managers of San Diego County have prepared a white paper on this issue calling for a new and lower second tier retirement benefit for new hires. Other manager groups across the state have begun a similar dialogue in recognition that the costs of the current system are not sustainable. Additionally, Governor Schwarzenegger has proposed returning pension formulas to 1999 levels for new hires – a move he says will save the state \$74 billion through 2040. The City of Sunnyvale has done a preliminary analysis of a lower tier and has estimated it could save a total of \$44 million over 20 years. The cities of San Carlos and Brisbane have already initiated a lower, second tier for new hires (among other cities statewide).

Discussion

While the debate is ongoing, no clear consensus has been achieved on addressing the high cost of pension benefits and no action appears imminent. The city managers of Santa Clara and San Mateo counties believe it is important to take a proactive stance on this issue which has long-term implications for the fiscal stability of our cities. This issue is even more important now, given the tremendous losses suffered in the stock market in the past year. At fiscal year end in June 2009, PERS annual returns were down 23.4% from the previous year. This is on top of losses of 5.1% in Fiscal 2008. PERS assumes a 7.75% gain annually to maintain its pension obligations, but clearly there is no guarantee this rate can be achieved. Based on this year's negative returns, employer rates are expected to jump significantly as of July 1, 2011.

Therefore, as a matter of public policy, we endorse the following principles for a revised pension system.

Guiding Principles

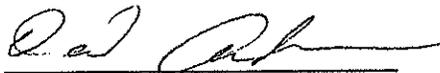
- Our residents deserve fiscal policies that preserve local government's ability to meet community needs, while attracting competent and motivated employees to public service.
- Providing adequate retirement benefits is an important part of attracting and retaining public employees; this continues to be an issue as, demographically, there are fewer young people to enter the public sector.
- Current retirement benefit formulas are not fiscally sustainable. The costs are escalating beyond our ability to fund them and diverting limited resources from direct service delivery to our communities. In addition, current pension benefits exceed what private sector employees receive and what is reasonably needed to attract public employees.
- Ideally, this situation would be addressed at a statewide level and there would be consistent standards for all. We cannot, however, afford to wait for a statewide solution. Therefore, the cities of Santa Clara and San Mateo counties support

implementation of a reduced and sustainable level of retirement benefits for all new employees of agencies in the region.

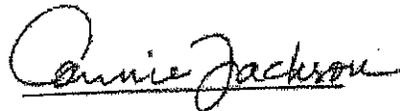
- Each city has different histories, perspectives, and fiscal conditions; a “one size fits all” approach may not be realistic, but all cities in the region compete for the same employees and therefore should move in the same direction to a lower-cost benefit.
- Each city has the legal duty to meet and confer in good faith with its recognized bargaining unit representatives concerning changes to existing terms and conditions of employment.
- Every city is committed to moving toward a two tier system for all new contracts.
- Any new system or tier should be fair to employees, sustainable for taxpayers and employers, and based on objective actuarial data.

Action Steps

The city manager associations of Santa Clara County and San Mateo County support the statements in this document and their members pledge to work with their elected officials and labor groups to implement its principles. We further pledge to work with other city managers across the state and the League of California Cities to advocate for changes consistent with this document.



Dave Anderson, SCCCMA



Connie Jackson, SMCCMA

Adopted July, 2009

FACT SHEET: LOCAL GOVERNMENT RETIREMENT PLANS

What type of retirement plan do local governments provide to public employees?

- Public employees who work in most local governments do not qualify for Social Security Retirement Benefits.
- The State of California and most local governments in California have a defined benefit (DB) retirement plan managed by the California Public Employees' Retirement System (CalPERS).
- CalPERS retirement plans are intended to provide employees with retirement benefits and encourage employees to select and maintain a career in public service.
- The CalPERS retirement plan has one plan for public safety employees and a separate plan for miscellaneous (non-safety) employees.

How do CalPERS Defined Benefit (DB) Plans Work?

- A DB plan provides a guaranteed annual retirement pension based on a formula that considers retirement age, years of service, and salary. The annual benefit is distributed in monthly payments. The payment amount is adjusted annually for inflation, subject to a cap on the allowed increase. For most jurisdictions, the cap on the increased payment is 2%.
- The retirement formula for non-safety employees is negotiated between the local government agency and the employee union. The retirement formula can be 2.0, 2.5, or 2.7% of an employee's final annual salary at age 55. For example, a non-safety employee who retires with a final annual salary of \$70,000 after working 20 years at the benefit formula of 2.0% would earn an annual retirement benefit of \$28,000 (20 years X 2.0% X \$70,000). A 2.5% formula would yield an annual retirement of \$35,000 and 2.7% would yield \$37,800.
- The most common formula for a safety employee is 3% at age 50. For example, a police officer who retires with a final salary of \$100,000 after working 20 years at this formula would receive an annual retirement benefit of \$60,000.

How are CalPERS Defined Benefit (DB) Plans Funded?

- DB benefit plans are typically financed by employee and employer contributions, and from investment income on those contributions, as managed by CalPERS. Historically, interest earnings have funded about 70%-75% of retirement benefits.
- Most employee contribution amounts are established at a fixed rate, averaging between 7-10% of their annual salary.
- Each city's or county's CalPERS employer rate is adjusted every year based on an actuarial valuation, which takes into account the performance of the CalPERS investment portfolio, and the expected pension obligation for the particular city or county. Employer rates have risen dramatically in the past five years and are expected to continue to rise in the next five years.

What are the Current Issues Facing Public Sector Pensions?

- Many public agencies enhanced their pension benefits during the stock market boom and the strong economy of the late 1990s. Local government agencies enhanced retirement benefits during this time in order to remain competitive after the state authorized enhanced benefits and because many CalPERS plans were not making any employer contributions at the time.
- Costs to public agencies have increased significantly due to enhanced benefits, and the economic recession that resulted in significant losses in investment returns will increase costs even more.

What Can be Done to Control Public Retirement Benefit Costs?

- Many local governments have discussed and are committed to moving toward a modified retirement benefit that is more sustainable.

LOCAL GOVERNMENT RETIREMENT PLANS – FAQ for the Public

Q: Why does local government use a defined benefit plan?

A: A defined-benefit retirement plan has been part of the public sector benefit package for decades. It has assisted public agencies in attracting and retaining employees. Most local government agencies do not participate in Social Security, so cities consider that a modified defined benefit plan will be the primary retirement benefit. Many private sector employers used to have defined benefit plans and also social security. In general, returns are better and fees are lower in defined benefit plans, which benefit from professional investment management.

Q: If the current public retirement system is too expensive, why don't municipalities just change to a different plan?

A: Many cities have been advised that they cannot lawfully change employee benefit plans for current employees since the benefits are considered "vested." In many cases, changes for future employees require renegotiating agreements with the applicable labor organizations.

Additionally, each municipality is concerned that if it is the first to switch to a modified, more affordable retirement plan, then it will be at a disadvantage in recruiting talented new staff. The current joint effort by cities in the counties of San Mateo and Santa Clara encourages regional action to pre-empt that recruitment problem on the Peninsula and South Bay.

Q: What types of solutions are cities considering to address the high cost of public retirement plans?

A: The most common suggestion is that cities renegotiate the benefit formula through collective bargaining with employees. A "two-tiered" retirement plan would be created; newly hired employees would have a reduced and more affordable retirement plan and current employees would retain their current plan. This two tiered retirement plan would reduce retirement costs as the workforce turns over, providing long-term budget savings.

Other suggestions range from developing hybrid retirement plans (a combination plan that blends a defined benefit plan with defined contribution features) to negotiating that employees contribute more of their salaries to pay for the cost of their retirement benefits.

Q: How much can be saved with a second tier?

A: The savings will largely depend on how the new tier is structured and the rate of employee turnover. However, it is estimated that reducing the benefit formula to the levels which existed in the mid-1990's would generally result in savings approximating 5% of total payroll (which is one of the largest General Fund expenditures for public agencies) once all employees are on the new tier. As an example, if a city has a current annual PERS expenditure of \$2M and a rate of 30% of payroll for its Safety employees, a new lower tier could reduce the rate to 25% (annual cost savings of \$332,000 or 16.6%), excluding any other changes.

Q: Why don't public agencies just move to a single, unified retirement system?

A: CalPERS, in which most public agencies participate, is indeed a single, unified retirement system, with all the attendant economies of scale in administration and investing. In fact, CalPERS is the largest pension fund in the United States, public or private. It offers a menu of retirement options with differing levels of benefits, and costs, among which individual local governments choose in order best to match their own recruitment and retention needs.

Q: How do cities go about changing benefits?

A: Cities have an obligation to "meet and confer" in good faith through the collective bargaining process with employee organizations in order to change the terms and conditions of employment. Councils would provide direction to management to request a new pension benefit and it would be negotiated with employee groups. Employees should understand the financial strains of the current system and how it will impact employment and services if not changed.

Q: What is the problem?

A: The problem is that the current benefit levels are not sustainable. It is true that for many years the stock market was booming, cities and counties paid very little, if anything, into PERS, and some were deemed “super-funded”; as a result, most agencies significantly enhanced employee benefit formulas. Unfortunately, that has now put a tremendous strain on agency budgets. The increase in employer costs began long before the current economic crisis, but is worse because of it. Cities that once budgeted for an 8-12 % PERS rate are now saddled with rates around 17-33%. For example, in Daly City, in the past decade, the percent of the General Fund spent on retirement benefits has increased from 4% to 10%. Funding these retirement obligations is siphoning away money from services to the community.

Q: Benefits are paid primarily from investment returns, which over the long term have been very strong. Won't we be OK once the market recovers?

A: The return on investments had to be 7.75% per year to maintain the sustainability of the system. During the past year, PERS lost 23% of its value (on top of losses the previous year). Because of the way rates are smoothed over many years, PERS has already announced that rates are likely to increase at least 4% of payroll over the next five years.

Q: What types of solutions are cities considering to address the high cost of public retirement plans?

A: The most common suggestion is that cities renegotiate the benefit formula through collective bargaining agreements with employees. A “two-tiered” retirement plan would be created; newly hired employees would have a reduced and more affordable retirement plan and current employees would retain their current plan. This two tiered retirement plan would reduce retirement costs as the workforce turns over, providing long-term budget savings.

Other suggestions range from developing hybrid retirement plans (a combination plan that blends a defined benefit plan with defined contribution features) to negotiating that employees contribute more of their salaries to pay for the cost of their retirement benefits.

Q: How will changing the retirement benefit formula affect current employees?

A: The two-tier approach would affect only new hires into local government. They would receive a reduced, but still guaranteed, retirement benefit. However, their coworkers who were hired under a different retirement benefit formula would continue to earn the higher benefit formula for retirement.

Q: It's not fair to have employees sitting side by side getting different benefits.

A: New employees would come in to the system knowing what their benefit is going to be (which is likely still more generous than the private sector). Besides, the reality is that there already are differences. For example, employees hired after 1986 are paying into Medicare and those that were hired before that date are not. Two employees next to each other doing the same work may also have different take home pay based on their tenure with the organization or the health benefits they utilize.

Q: When all the cities are talking about this together isn't that collusion?

A: No, it is not collusion. Cities regularly engage in discussion on issues of common interest. The issue paper simply outlines an important public policy issue and states guiding principles for dealing with it. The document recognizes that each city has an obligation to meet and confer with its employee groups.

LOCAL GOVERNMENT RETIREMENT PLANS – FAQ for Employees

Q: *If our city goes to a lower benefit and other cities don't, will we be able to recruit and retain good employees?*

A: All agencies in the Peninsula more or less compete for the same labor pool, so it would be best if they all had the same benefit formula; that is why the city managers are urging all cities to address this issue. But the reality is that different cities offer different salary and benefits right now, and employees choose to work for different agencies for a variety of monetary and non-monetary reasons.

Q: *If you change the benefit for new employees, isn't it only a matter of time before you reduce benefits for current employees.*

A: Most lawyers believe current employees have a vested right to receive the pension formula currently offered. We know of no agency that has reduced their retirement benefit to current employees, and that is not our intention.

Q: *Employees pay their share of PERS so why should they get a lower benefit?*

A: In many (but not all) cities, employees pay a fixed 8 or 9% of their gross pay as the employee contribution to retirement benefits. However, the employer is required to pay whatever else is needed to fund the program. In many cases, that is now anywhere from 10-40% of payroll, which is a huge strain on budgets. Under a second tier, new employees will be paying into PERS just as current employees do but their benefit formula may be lower, which would make the employer share more manageable.

Q: *Councils and managers agreed to benefit enhancements, so why are you now trying to take them away?*

A: No current pension benefits would be taken away for current employees under a two tier system. And no one person or agency is to blame for the current status of PERS. When managers made recommendations and City Councils approved enhanced benefits, many cities were not making any employer contributions to PERS and they were told by industry experts (actuaries) that there would not be economic consequences associated with the new benefits in the foreseeable future. Unfortunately, those calculations have proven to be wrong and now we are in a different position. It would be fiscally irresponsible to ignore the dramatic effect these enhanced benefits have had on municipalities. A new tier protects the promises made to current employees yet reduces costs over time to make the system more sustainable.

Q: *We get paid less in the public sector, so we rely on the benefits more than private sector employees.*

A: Remember, no current employees would be impacted by a second tier. Some positions in the public sector are paid less than the private sector, some are not. In any event, even a new lower tier defined benefit plan is likely to be more generous than most private sector plans. What we are really talking about here is returning to something like the level of benefits that existed a decade ago. Councils and managers want to attract and maintain the best employees possible. We are not looking to get rid of PERS but offer a program that is sustainable so that we can keep our employee and service levels.

Q: *What happens if there is no agreement locally?*

A: For one thing, rates will continue to rise and services and positions are likely to be cut. In addition, the public mood is very negative toward public pensions right now. A voter initiative by opponents of public pensions is being discussed and is much more dramatic in its impact on pensions.

MEMORANDUM

Office of the City Manager



To: Citywide Task Force Members
From: Veronica Bejines, Executive Secretary
Subject: Citywide Task Force Meeting No. 3 Meeting Notes
Date: October 13, 2009

Please find the attached meeting notes on Values and Aspirations, Cost Reductions, and Organizational Needs from the October 7th Citywide Task Force Meeting No. 3 on Revenue Expenditure Budget. If you have any additions or changes, let me know.

VALUES AND ASPIRATIONS:

1. Job Security
2. Benefits
 - Medical
 - Retirement
3. Lack of Resources
 - Short staff
 - Tools – Getting them is inefficient

COST REDUCTIONS:

1. Negotiating Price and Volume with vendors
2. Pre-Approval Process for Developments
3. Work Furlough (1 day a month)
4. 37.5 hour work week for all
5. Opt out of Medical
 - Get half of the premium instead of \$125.00 a month
6. PERS
 - Employees contribute more or reduce benefits
 - Look at 2 tiered system

7. Reduce new hire medical benefits by 50% or what is viable
8. Investigate contract services as employees leave
9. Solar energy for installations
10. Reduce use of consultants in Engineering
11. Use more in-house design work (\$10k-\$20k type of work)
12. Delay upgrade to windows or replace with a free system
13. If cannot get cost recovery, look at eliminating programs such as Rainbow Theatre, Pre-school program, swim program and/or DARE program
14. Golden handshake-especially with two-tiered benefit system

ORGANIZATIONAL NEEDS:

1. Yard Master – Corp Yard
 - Use Current Staff
 - Look at Reorganization of Public Works/Park Maintenance
 - Cost vs. Benefit (Crews, Inventory Process, and Contract Services)
2. Trucks run all day for signage and warning lights
3. All Departments complete a study regarding reorganization

MEMORANDUM

Office of the City Manager



To: Citywide Task Force Members
From: Veronica Bejines, Executive Secretary
Subject: Citywide Task Force Meeting No. 2 Meeting Notes
Date: September 28, 2009

Please find the attached meeting notes on Revenue Generation from the September 23rd Citywide Task Force Meeting No. 2 on Revenue Expenditure Budget. If you have any additions or changes, let me know.

REVENUE GENERATION:

1. Transfer Tax – For Home Sales
 - A local tax adopted by City Council
 - 3% ± - Achieve \$1 million a year
2. Cost Recover for all programs offered
3. Look at leading opportunities
 - Asset Management Program – Conversion Idea
4. Sell Surplus Land – City Inventory
5. Look at Parking Ticket Revenue and Towing Fees
6. Utility users tax
7. Business License Fees
 - Review Structure
8. Removal of Trees
 - Fee and Fines for Damaged Trees
9. Certify back flow
 - Internal (Annual Certify)
10. Fee for Clean-Out's
 - Look at Ordinance Changes
11. Non-Resident Fee Increases

12. Storm Drain Fee
13. Sewer Connection Fee's
14. Meter Fees
15. O/H Charges
 - 100% Cost Recovery
16. Fee Equipment Rate Fee
 - Charge flat hourly fee's – Use Caltran's as basis
17. Look at Cost Recovery
 - Efficiencies for back charges to Contractor's and rates
18. Charge for utility locations
19. Two-tier fees for P.D.
20. Review master fee schedule
21. Aggressive Enforcement for
 - Business License Fees
 - False Alarms/Fire/P.D.
 - Business Inspections – charge for return services
22. Haz Mat Cost Recovery
 - Actual enforcement
23. 911 Fees
 - \$1.50
24. Sales Tax
 - .25% Local Only
25. Contract Our Services
 - Arborist
 - Fire Ext. Training to companies
 - P.D. extra Services
26. Hire a professional grant writer

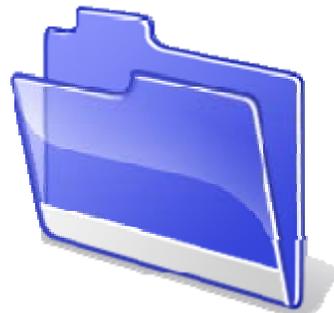


CITY OF MILPITAS

455 EAST CALAVERAS BOULEVARD, MILPITAS, CALIFORNIA 95035-5479
GENERAL INFORMATION: 408-586-3000, www.ci.milpitas.ca.gov



ATTACHMENTS AND/OR ADDITIONAL MATERIALS RELATED TO AGENDA ITEM AFTER AGENDA PACKET DISTRIBUTION





MEMORANDUM

Engineering Division

To: Honorable Mayor and City Council
Through: Thomas C. Williams, City Manager
From: Greg Armendariz, Public Works Director
By: Steve Erickson, Acting CIP Manager
Subject: **Recommendation to Waive Minor Bid Irregularity: Cardoza Park
Playground Renovation Project No. 5088 and Electrical Cabinet Upgrade
Project No. 5085**
Date: **December 10, 2009**

Bids for the Cardoza Park Renovation project were opened on December 3, 2009. A total of fourteen bid packages were received, and pricing ranged from \$695,429.25 to \$958,471.84. The Engineers Estimate for the work was \$960,000. Guerra Construction Group submitted the apparent low bid.

Upon further review of Guerra's bid, staff determined it contains two waivable minor irregularities where material quantities were not correctly multiplied to the corresponding material unit pricing. When the calculations are corrected, the grand total base bid is not affected by these errors, and the total price as submitted is correct.

Under the bid document requirements, submitted unit prices will prevail regardless of the extensions submitted by the bidder, and the true mathematical total of bid items constitutes the total base bid. These irregularities do not change the determination of the apparent low bidder, therefore they are considered immaterial and minor in nature, and they may be waived under state law.

The December 15, 2009 Council Agenda includes consent item no. 10, which is for the award of this project to the apparent, low bidder Guerra Construction Group. The Guerra bid irregularities were discovered after staff's submission of the final Agenda for the December 15 Council Meeting. The staff recommendation included in the agenda should also include the waiving of the minor bid irregularities, and to award the project to the apparent low bidder Guerra Construction Group.



CITY OF MILPITAS
ENGINEERING DIVISION
BID SUMMARY

Project Name: CARDOZA PARK PLAYGROUND RENOVATION AND ELECTRICAL CABINET UPGRADE
Project No.: 5088 and 5085
Bid Date: December 3, 2009 @ 2:00 PM

| BASED BID | | Engineer's Estimate | | Guerra Construction Group Santa Clara | | Elite Landscaping Inc. Clovis | | Goodland Landscape Const. Inc. Tracy | | Blossom Valley Construction San Jose | | | |
|--------------|--|---------------------|------|---------------------------------------|--------------|-------------------------------|--------------|--------------------------------------|--------------|--------------------------------------|--------------|--------------|--------------|
| ITEM | DESCRIPTION | Qty. | UNIT | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension | | |
| 1 | Mobilization | 1 | LS | \$110,254.00 | \$110,254.00 | \$15,000.00 | \$15,000.00 | \$47,775.00 | \$47,775.00 | \$19,575.00 | \$19,575.00 | \$19,760.00 | \$19,760.00 |
| 2 | Clearing, Grubbing and Demolition | 1 | LS | \$63,526.00 | \$63,526.00 | \$32,700.00 | \$32,700.00 | \$19,000.00 | \$19,000.00 | \$45,390.00 | \$45,390.00 | \$36,377.00 | \$36,377.00 |
| 3 | Stormwater Pollution Prevention | 1 | LS | \$10,000.00 | \$10,000.00 | \$4,500.00 | \$4,500.00 | \$8,550.00 | \$8,550.00 | \$6,100.00 | \$6,100.00 | \$3,485.00 | \$3,485.00 |
| 4 | Project Identification Sign | 1 | EA | \$1,000.00 | \$1,000.00 | \$3,150.00 | \$3,150.00 | \$400.00 | \$400.00 | \$780.00 | \$780.00 | \$1,436.00 | \$1,436.00 |
| 5 | Relocate Existing Sign Onto New Post | 3 | EA | \$500.00 | \$1,500.00 | \$147.00 | \$441.00 | \$110.00 | \$330.00 | \$105.00 | \$315.00 | \$157.00 | \$471.00 |
| 6 | Soilhole Utilities | 1 | EA | \$500.00 | \$500.00 | \$200.00 | \$200.00 | \$200.00 | \$200.00 | \$18.00 | \$18.00 | \$148.00 | \$148.00 |
| 7 | Earthwork | 800 | CY | \$25.00 | \$20,000.00 | \$25.00 | \$20,000.00 | \$20.00 | \$16,000.00 | \$18.00 | \$14,400.00 | \$72.50 | \$65,250.00 |
| 8 | 4" White Stripe | 850 | LF | \$1.50 | \$1,275.00 | \$0.60 | \$510.00 | \$0.50 | \$425.00 | \$0.62 | \$527.00 | \$0.71 | \$603.50 |
| 9 | Pavement Legend and Symbols | 1 | EA | \$250.00 | \$250.00 | \$90.00 | \$90.00 | \$90.00 | \$90.00 | \$57.75 | \$57.75 | \$67.00 | \$67.00 |
| 10 | Street Sign - Accessible Stairs | 2 | EA | \$300.00 | \$600.00 | \$184.00 | \$368.00 | \$225.00 | \$450.00 | \$236.25 | \$472.50 | \$267.00 | \$534.00 |
| 11 | Wheel Stop | 2 | EA | \$350.00 | \$700.00 | \$105.00 | \$210.00 | \$90.00 | \$180.00 | \$80.00 | \$160.00 | \$112.00 | \$224.00 |
| 12 | POC Curb Ramp with Truncated Domes | 1 | EA | \$2,000.00 | \$2,000.00 | \$1,400.00 | \$1,400.00 | \$1,200.00 | \$1,200.00 | \$3,150.00 | \$3,150.00 | \$1,675.00 | \$1,675.00 |
| 13 | Storm Drain Pipe - 8" PVC | 415 | LF | \$50.00 | \$20,750.00 | \$23.00 | \$9,545.00 | \$29.00 | \$12,035.00 | \$29.00 | \$12,035.00 | \$33.40 | \$13,861.00 |
| 14 | Storm Drain Pipe - 8" PVC | 40 | LF | \$45.00 | \$1,800.00 | \$21.00 | \$840.00 | \$17.00 | \$680.00 | \$21.00 | \$840.00 | \$27.90 | \$1,116.00 |
| 15 | Storm Drain Inlet - 24" X 24" | 9 | EA | \$2,000.00 | \$18,000.00 | \$950.00 | \$8,550.00 | \$1,850.00 | \$16,650.00 | \$950.00 | \$8,550.00 | \$1,882.00 | \$16,938.00 |
| 16 | Storm Drain Inlet - 12" X 12" | 1 | EA | \$1,500.00 | \$1,500.00 | \$630.00 | \$630.00 | \$1,500.00 | \$1,500.00 | \$895.00 | \$895.00 | \$1,403.00 | \$1,403.00 |
| 17 | Slurry Seal Parking Lot | 10,700 | SF | \$0.35 | \$3,745.00 | \$0.65 | \$6,955.00 | \$0.70 | \$7,490.00 | \$0.40 | \$4,280.00 | \$0.73 | \$7,811.00 |
| 18 | Adjust Existing Storm Drain Inlet Frame & Cover to G | 1 | EA | \$500.00 | \$500.00 | \$250.00 | \$250.00 | \$500.00 | \$500.00 | \$525.00 | \$525.00 | \$435.00 | \$435.00 |
| 19 | Landscape Cast-In-Place Concrete, Concrete Mowband and Play Curb | 272 | LF | \$15.00 | \$4,080.00 | \$16.00 | \$4,352.00 | \$15.00 | \$4,080.00 | \$18.00 | \$4,896.00 | \$13.40 | \$3,644.80 |
| 20 | Landscape Cast-In-Place Concrete, "Vehicular" Concrete Paving | 3,615 | SF | \$18.00 | \$65,070.00 | \$7.90 | \$28,558.50 | \$5.75 | \$20,786.25 | \$7.65 | \$27,654.75 | \$7.54 | \$27,257.10 |
| 21 | Landscape Cast-In-Place Concrete, "Pedestrian" Concrete Paving | 4,370 | SF | \$10.00 | \$43,700.00 | \$7.50 | \$32,775.00 | \$3.55 | \$15,513.50 | \$6.30 | \$27,531.00 | \$6.42 | \$28,056.40 |
| 22 | Landscape Cast-In-Place Concrete, Concrete Seatwall | 62 | LF | \$150.00 | \$9,300.00 | \$105.00 | \$6,510.00 | \$230.00 | \$14,260.00 | \$261.00 | \$16,182.00 | \$167.50 | \$10,385.00 |
| 23 | Landscape Cast-In-Place Concrete, Misc. Foundations and Footings | 1 | LS | \$1,000.00 | \$1,000.00 | \$1,500.00 | \$1,500.00 | \$1,500.00 | \$1,500.00 | \$1,100.00 | \$1,100.00 | \$2,970.00 | \$2,970.00 |
| 24 | Site Furnishings & Acc. BBQ Grill Large | 1 | EA | \$550.00 | \$550.00 | \$1,050.00 | \$1,050.00 | \$600.00 | \$600.00 | \$675.00 | \$675.00 | \$625.00 | \$625.00 |
| 25 | Site Furnishings & Acc. BBQ Grill Small | 2 | EA | \$400.00 | \$800.00 | \$1,000.00 | \$2,000.00 | \$500.00 | \$1,000.00 | \$300.00 | \$600.00 | \$975.00 | \$1,950.00 |
| 26 | Site Furnishings & Acc. Hot Ash Receptacles | 3 | EA | \$700.00 | \$2,100.00 | \$600.00 | \$1,800.00 | \$510.00 | \$1,530.00 | \$570.00 | \$1,710.00 | \$650.00 | \$1,950.00 |
| 27 | Site Furnishings & Acc. Benches | 5 | EA | \$3,000.00 | \$15,000.00 | \$1,187.00 | \$5,935.00 | \$950.00 | \$4,750.00 | \$780.00 | \$3,900.00 | \$915.00 | \$4,575.00 |
| 28 | Site Furnishings & Acc. Bollard | 3 | EA | \$900.00 | \$2,700.00 | \$925.00 | \$2,775.00 | \$800.00 | \$2,400.00 | \$765.00 | \$2,295.00 | \$626.00 | \$1,878.00 |
| 29 | Site Furnishings & Acc. Decomposed Granite | 8,940 | SF | \$6.00 | \$53,640.00 | \$3.15 | \$28,161.00 | \$3.00 | \$26,820.00 | \$3.45 | \$30,843.00 | \$2.35 | \$21,009.00 |
| 30 | Site Furnishings & Acc. Re-use Existing Sand | 3,355 | SF | \$2.00 | \$6,710.00 | \$0.90 | \$3,019.50 | \$0.50 | \$1,677.50 | \$0.31 | \$1,040.95 | \$1.45 | \$4,864.75 |
| 31 | Site Furnishings & Acc. Flagstone Paving | 10 | EA | \$200.00 | \$2,000.00 | \$300.00 | \$3,000.00 | \$300.00 | \$3,000.00 | \$450.00 | \$4,500.00 | \$284.00 | \$2,840.00 |
| 32 | Site Furnishings & Acc. Picnic Tables Standard | 16 | EA | \$1,675.00 | \$26,800.00 | \$1,160.00 | \$18,960.00 | \$2,270.00 | \$36,320.00 | \$1,576.00 | \$25,216.00 | \$1,945.00 | \$31,120.00 |
| 33 | Site Furnishings & Acc. Plastic Header | 1 | LS | \$133,000.00 | \$133,000.00 | \$90,000.00 | \$90,000.00 | \$115,000.00 | \$115,000.00 | \$101,220.00 | \$101,220.00 | \$108,020.00 | \$108,020.00 |
| 34 | Site Furnishings & Acc. Large Umbrella | 1,600 | LF | \$4.00 | \$6,400.00 | \$8.50 | \$13,600.00 | \$6.00 | \$9,600.00 | \$4.35 | \$6,960.00 | \$5.85 | \$9,360.00 |
| 35 | Site Furnishings & Acc. Small Umbrella | 1 | EA | \$8,500.00 | \$8,500.00 | \$24,000.00 | \$24,000.00 | \$8,500.00 | \$8,500.00 | \$7,780.00 | \$7,780.00 | \$6,500.00 | \$6,500.00 |
| 36 | Site Furnishings & Acc. Small Umbrella | 4 | EA | \$7,500.00 | \$30,000.00 | \$3,140.00 | \$12,560.00 | \$6,775.00 | \$27,100.00 | \$7,065.25 | \$28,261.00 | \$7,500.00 | \$30,000.00 |
| 37 | Site Furnishings & Acc. Synthetic Play Surface | 5,985 | SF | \$16.00 | \$95,760.00 | \$13.80 | \$82,791.00 | \$12.98 | \$77,885.30 | \$12.65 | \$75,710.25 | \$12.28 | \$73,495.80 |
| 38 | Landscape Irrigation System | 1 | LS | \$47,500.00 | \$47,500.00 | \$36,750.00 | \$36,750.00 | \$25,400.00 | \$25,400.00 | \$36,380.00 | \$36,380.00 | \$40,508.00 | \$40,508.00 |
| 39 | Landscape Planting - 24" Box Trees | 62 | EA | \$300.00 | \$18,600.00 | \$265.00 | \$16,430.00 | \$220.00 | \$13,640.00 | \$215.00 | \$13,330.00 | \$1,764.00 | \$3,528.00 |
| 40 | Landscape Planting - 36" Box Trees | 2 | EA | \$650.00 | \$1,300.00 | \$525.00 | \$1,050.00 | \$575.00 | \$1,150.00 | \$475.00 | \$950.00 | \$1,174.00 | \$2,348.00 |
| 41 | Landscape Planting - Turf from Sod | 23,240 | SF | \$1.00 | \$23,240.00 | \$0.95 | \$22,078.00 | \$0.60 | \$13,944.00 | \$0.65 | \$15,136.00 | \$0.67 | \$15,570.80 |
| 42 | Landscape Planting - 5-Gallon Shrub | 125 | EA | \$30.00 | \$3,750.00 | \$26.00 | \$3,250.00 | \$20.00 | \$2,500.00 | \$14.50 | \$1,812.50 | \$20.16 | \$2,520.00 |
| 43 | Landscape Planting - 1-Gallon Shrub | 836 | EA | \$10.00 | \$8,360.00 | \$9.50 | \$7,942.00 | \$7.00 | \$5,852.00 | \$5.85 | \$4,873.40 | \$4.85 | \$4,054.60 |
| 44 | Landscape Planting - 2-Gallon Shrub | 91 | EA | \$20.00 | \$1,820.00 | \$23.00 | \$2,093.00 | \$15.00 | \$1,350.00 | \$13.00 | \$1,170.00 | \$12.15 | \$2,015.65 |
| 45 | Landscape Planting - Bark Mulch | 9,955 | SF | \$0.72 | \$7,167.60 | \$0.75 | \$7,466.25 | \$0.60 | \$5,973.00 | \$0.45 | \$4,478.25 | \$0.56 | \$5,574.80 |
| 46 | Landscape Planting - Overseed & Topdressing | 7,820 | SF | \$0.32 | \$2,502.40 | \$0.65 | \$5,083.00 | \$0.45 | \$3,519.00 | \$0.22 | \$1,720.40 | \$0.45 | \$3,519.00 |
| 47 | Landscape Planting - Root Barrier | 250 | LF | \$10.00 | \$2,500.00 | \$6.50 | \$1,625.00 | \$5.50 | \$1,375.00 | \$11.00 | \$2,750.00 | \$12.10 | \$3,025.00 |
| 48 | Conduit and Wiring System | 1 | LS | \$17,000.00 | \$17,000.00 | \$29,140.00 | \$29,140.00 | \$20,000.00 | \$20,000.00 | \$23,625.00 | \$23,625.00 | \$10,000.00 | \$10,000.00 |
| 49 | Panel Board | 1 | LS | \$5,000.00 | \$5,000.00 | \$3,675.00 | \$3,675.00 | \$3,000.00 | \$3,000.00 | \$6,295.00 | \$6,295.00 | \$2,000.00 | \$2,000.00 |
| 50 | Switchboard | 1 | LS | \$17,000.00 | \$17,000.00 | \$21,000.00 | \$21,000.00 | \$25,000.00 | \$25,000.00 | \$23,310.00 | \$23,310.00 | \$20,000.00 | \$20,000.00 |
| 51 | Walkway Light Poles Standards with Luminaire | 1 | LS | \$3,500.00 | \$3,500.00 | \$25,000.00 | \$25,000.00 | \$37,700.00 | \$37,700.00 | \$4,335.00 | \$4,335.00 | \$40,000.00 | \$40,000.00 |
| 52 | Temporary Power | 1 | LS | \$2,000.00 | \$2,000.00 | \$1,200.00 | \$1,200.00 | \$2,900.00 | \$2,900.00 | \$5,775.00 | \$5,775.00 | \$2,500.00 | \$2,500.00 |
| 53 | Electrical Work at Crelighton Park | 1 | LS | \$14,000.00 | \$14,000.00 | \$15,800.00 | \$15,800.00 | \$15,100.00 | \$15,100.00 | \$20,265.00 | \$20,265.00 | \$8,500.00 | \$8,500.00 |
| 54 | Electrical Work at Hall Park | 1 | LS | \$18,000.00 | \$18,000.00 | \$20,825.00 | \$20,825.00 | \$14,000.00 | \$14,000.00 | \$21,840.00 | \$21,840.00 | \$24,000.00 | \$24,000.00 |
| 55 | 90 Day Landscape Maintenance Period | 1 | LS | \$6,000.00 | \$6,000.00 | \$2,555.00 | \$2,555.00 | \$3,800.00 | \$3,800.00 | \$1,850.00 | \$1,850.00 | \$7,663.00 | \$7,663.00 |
| TOTAL | | | | | \$960,000.00 | | \$695,429.25 | | \$706,256.55 | | \$711,000.00 | | \$750,888.20 |

APPARENT LOW BIDDER

| ADD ALTERNATES | | Item Description | | Qty. | UNIT | Unit Cost | Extension | |
|----------------|-------------------------------|-----------------------|---|------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| A | Site Furnishing and Equipment | Hipped Roof Structure | 1 | EA | \$20,000.00 | \$20,000.00 | \$17,000.00 | \$17,000.00 | \$19,000.00 | \$19,000.00 | \$27,360.00 | \$27,360.00 | \$18,570.00 | \$18,570.00 |

List of Sub-Contractors

| Description | Guerra Const. Grp. | Elite Landscaping Inc. | Goodland Landscaping | Blossom Valley Const. |
|---|------------------------------|--------------------------------------|-----------------------------------|------------------------------------|
| Electrical | Sage Construction Group | Beaton Electric Co. Union City | Radiant Electric San Jose | Lakeshore Electric San Jose |
| Playground Equipment Install | Playgrounds Unltd. Sunnyvale | Community Playground Inc. Novato | | Playground Unlimited Sunnyvale |
| Rubber Structure/Resilient Surface, Poured-in-place Surfacing | Sports Surface Aurora, NY | Sport Surface Specialties Sacramento | Robertson Industries Chandler, AZ | Robertson Industries Pleasant Hill |
| Landscaping, Trucking, SWPPP | S. Bay Landscape San Jose | | | |
| Slurry Seal, Asphalt | American Asphalt Hayward | American Asphalt Hayward | | American Asphalt Hayward |
| Striping | Schwartz Const. Auburn, CA | | | Schwartz Const. Auburn, CA |
| Demo, Earthwork, Signage, Striping, Tree-Removal, Concrete Drainage, Paving | | SDI Clovis | Thngo Industries Tracy | The Prof. Tree Care Co. Berkeley |
| Concrete | | | United Concrete Fairfield | RH Concrete San Jose |
| Survey | | | O'Dell Engineering Modesto | O'Dell Engineering Modesto |
| Storm Drain | | | | Lewis & Tibbets San Jose |



CITY OF MILPITAS
ENGINEERING DIVISION
BID SUMMARY

Project Name: CARDOZA PARK PLAYGROUND RENOVATION AND ANE/E
Project No.: 5088 and 5085
Bid Date: December 3, 2009 @ 2:00 PM

| BASED BID | | Calstate Construction, Inc. Fremont | | Jos J. Albanese, Inc. Santa Clara | | Robert A. Bothman, Inc. San Jose | | Clean Cut Landscape Cloves | | Sansel Gardens Inc. Fremont | |
|--------------|--|--|------|--------------------------------------|--------------|-------------------------------------|--------------|-------------------------------|--------------|--------------------------------|--------------|
| ITEM | DESCRIPTION | Qty. | UNIT | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension |
| 1 | Mobilization | 1 | LS | \$61,387.20 | \$61,387.20 | \$34,000.00 | \$34,000.00 | \$34,468.00 | \$34,468.00 | \$100,000.00 | \$100,000.00 |
| 2 | Clearing, Grubbing and Demolition | 1 | LS | \$38,367.00 | \$38,367.00 | \$32,000.00 | \$32,000.00 | \$32,000.00 | \$32,000.00 | \$20,000.00 | \$20,000.00 |
| 3 | Stormwater Pollution Prevention | 1 | LS | \$5,481.00 | \$5,481.00 | \$15,000.00 | \$15,000.00 | \$5,400.00 | \$5,400.00 | \$2,500.00 | \$2,500.00 |
| 4 | Project Identification Sign | 1 | EA | \$1,095.20 | \$1,095.20 | \$500.00 | \$500.00 | \$1,400.00 | \$1,400.00 | \$500.00 | \$500.00 |
| 5 | Relocate Existing Sign Onto New Post | 3 | EA | \$164.43 | \$493.29 | \$60.00 | \$180.00 | \$200.00 | \$600.00 | \$150.00 | \$450.00 |
| 6 | Pothole Utilities | 10 | EA | \$274.06 | \$2,740.60 | \$500.00 | \$5,000.00 | \$130.00 | \$1,300.00 | \$100.00 | \$1,000.00 |
| 7 | Earthwork | 900 | CY | \$18.64 | \$16,776.00 | \$45.00 | \$40,500.00 | \$53.00 | \$47,700.00 | \$34.00 | \$30,600.00 |
| 8 | 4" White Stripe | 850 | LF | \$0.50 | \$425.00 | \$0.50 | \$425.00 | \$1.00 | \$850.00 | \$1.25 | \$1,062.50 |
| 9 | Pavement Legend and Symbols | 4 | EA | \$96.66 | \$386.64 | \$63.00 | \$252.00 | \$65.00 | \$260.00 | \$200.00 | \$800.00 |
| 10 | Street Sign - Accessible Stalls | 2 | EA | \$217.65 | \$435.30 | \$198.00 | \$396.00 | \$220.00 | \$440.00 | \$125.00 | \$250.00 |
| 11 | Wheel Stop | 2 | EA | \$72.36 | \$144.72 | \$100.00 | \$200.00 | \$120.00 | \$240.00 | \$250.00 | \$500.00 |
| 12 | PCC Curb Ramp with Truncated Domes | 1 | EA | \$1,565.37 | \$1,565.37 | \$2,350.00 | \$2,350.00 | \$1,600.00 | \$1,600.00 | \$1,500.00 | \$1,500.00 |
| 13 | Storm Drain Pipe - 8" PVC | 415 | LF | \$24.12 | \$10,009.80 | \$37.00 | \$15,355.00 | \$27.00 | \$11,205.00 | \$20.00 | \$8,300.00 |
| 14 | Storm Drain Pipe - 6" PVC | 40 | LF | \$21.92 | \$876.80 | \$33.00 | \$1,320.00 | \$24.50 | \$980.00 | \$15.00 | \$600.00 |
| 15 | Storm Drain Inlet - 24" X 24" | 9 | EA | \$996.59 | \$8,979.22 | \$1,500.00 | \$13,500.00 | \$1,300.00 | \$11,700.00 | \$500.00 | \$4,500.00 |
| 16 | Storm Drain Inlet - 12" X 12" | 1 | EA | \$657.72 | \$657.72 | \$850.00 | \$850.00 | \$875.00 | \$875.00 | \$400.00 | \$400.00 |
| 17 | Slurry Seal Parking Lot | 10,700 | SF | \$0.44 | \$4,708.00 | \$0.55 | \$5,885.00 | \$0.70 | \$7,490.00 | \$0.50 | \$5,350.00 |
| 18 | Adjust Existing Storm Drain Inlet Frame & Cover to G | 1 | EA | \$164.47 | \$164.47 | \$975.00 | \$975.00 | \$1,200.00 | \$1,200.00 | \$250.00 | \$250.00 |
| 19 | Landscape Cast-In-Place Concrete, Concrete Mowband and Play Curb | 272 | LF | \$16.99 | \$4,621.28 | \$15.00 | \$4,080.00 | \$20.00 | \$5,440.00 | \$10.00 | \$2,720.00 |
| 20 | Landscape Cast-In-Place Concrete, "Vehicular" Concrete Paving | 3,615 | SF | \$10.74 | \$38,825.10 | \$8.00 | \$28,920.00 | \$7.00 | \$25,305.00 | \$6.00 | \$21,890.00 |
| 21 | Landscape Cast-In-Place Concrete, "Pedestrian" Concrete Paving | 4,370 | SF | \$9.43 | \$41,209.10 | \$7.50 | \$32,775.00 | \$6.00 | \$26,220.00 | \$6.00 | \$26,220.00 |
| 22 | Landscape Cast-In-Place Concrete, Concrete Seatwall | 62 | LF | \$149.08 | \$9,242.96 | \$225.00 | \$13,950.00 | \$172.00 | \$10,664.00 | \$60.00 | \$3,720.00 |
| 23 | Landscape Cast-In-Place Concrete, Misc. Foundations and Footings | 1 | LS | \$5,481.00 | \$5,481.00 | \$22,000.00 | \$22,000.00 | \$3,000.00 | \$3,000.00 | \$1,000.00 | \$1,000.00 |
| 24 | Site Furnishings & Acc. BBQ Grill Large | 1 | EA | \$565.64 | \$565.64 | \$1,850.00 | \$1,850.00 | \$950.00 | \$950.00 | \$730.00 | \$730.00 |
| 25 | Site Furnishings & Acc. BBQ Grill Small | 2 | EA | \$506.99 | \$1,013.98 | \$1,450.00 | \$2,900.00 | \$650.00 | \$1,300.00 | \$540.00 | \$1,080.00 |
| 26 | Site Furnishings & Acc. Hot Ash Receptacles | 3 | EA | \$576.24 | \$1,728.72 | \$600.00 | \$1,800.00 | \$700.00 | \$2,100.00 | \$638.00 | \$1,914.00 |
| 27 | Site Furnishings & Acc. Benches | 5 | EA | \$1,449.40 | \$7,247.00 | \$900.00 | \$4,500.00 | \$900.00 | \$4,500.00 | \$1,325.00 | \$6,625.00 |
| 28 | Site Furnishings & Acc. Bolard | 3 | EA | \$1,020.20 | \$3,060.60 | \$850.00 | \$2,550.00 | \$1,000.00 | \$3,000.00 | \$963.00 | \$2,889.00 |
| 29 | Site Furnishings & Acc. Decomposed Granite | 8,940 | SF | \$1.48 | \$13,231.20 | \$2.50 | \$22,350.00 | \$3.50 | \$31,290.00 | \$3.00 | \$26,820.00 |
| 30 | Site Furnishings & Acc. Re-use Existing Sand | 3,355 | SF | \$3.27 | \$10,970.85 | \$2.00 | \$6,710.00 | \$2.00 | \$6,710.00 | \$1.00 | \$3,355.00 |
| 31 | Site Furnishings & Acc. Flagstone Paving | 10 | EA | \$131.54 | \$1,315.40 | \$500.00 | \$5,000.00 | \$452.00 | \$4,520.00 | \$240.00 | \$2,400.00 |
| 32 | Site Furnishings & Acc. Picnic Tables Standard | 16 | EA | \$2,631.36 | \$42,101.76 | \$1,750.00 | \$28,000.00 | \$2,400.00 | \$38,400.00 | \$2,060.00 | \$32,960.00 |
| 33 | Site Furnishings & Acc. Play Apparatus & | 1 | LS | \$51,994.96 | \$51,994.96 | \$82,000.00 | \$82,000.00 | \$105,248.00 | \$105,248.00 | \$122,000.00 | \$122,000.00 |
| 34 | Site Furnishings & Acc. Plastic Header | 1,600 | LF | \$4.80 | \$7,680.00 | \$7.00 | \$11,200.00 | \$5.50 | \$8,800.00 | \$2.00 | \$3,200.00 |
| 35 | Site Furnishings & Acc. Large Umbrella | 1 | EA | \$7,596.87 | \$7,596.87 | \$7,800.00 | \$7,800.00 | \$9,000.00 | \$9,000.00 | \$8,979.00 | \$8,979.00 |
| 36 | Site Furnishings & Acc. Small Umbrella | 4 | EA | \$6,401.81 | \$25,607.24 | \$6,000.00 | \$24,000.00 | \$7,600.00 | \$30,400.00 | \$7,505.00 | \$30,020.00 |
| 37 | Site Furnishings & Acc. Synthetic Play Surface | 5,985 | SF | \$15.13 | \$90,553.05 | \$14.00 | \$83,790.00 | \$13.00 | \$77,805.00 | \$16.50 | \$110,722.50 |
| 38 | Landscape Irrigation System | 1 | LS | \$44,944.20 | \$44,944.20 | \$34,000.00 | \$34,000.00 | \$45,400.00 | \$45,400.00 | \$27,487.00 | \$27,487.00 |
| 39 | Landscape Planting - 24" Box Trees | 62 | EA | \$274.05 | \$16,991.10 | \$250.00 | \$15,500.00 | \$325.00 | \$20,150.00 | \$225.00 | \$13,950.00 |
| 40 | Landscape Planting - 36" Box Trees | 2 | EA | \$1,041.39 | \$2,082.78 | \$600.00 | \$1,200.00 | \$735.00 | \$1,470.00 | \$650.00 | \$1,300.00 |
| 41 | Landscape Planting - Turf from Sod | 23,240 | SF | \$0.99 | \$23,007.60 | \$0.75 | \$17,430.00 | \$0.55 | \$12,782.00 | \$1.50 | \$34,860.00 |
| 42 | Landscape Planting - 5-Gallon Shrub | 125 | EA | \$29.60 | \$3,700.00 | \$28.00 | \$3,500.00 | \$30.00 | \$3,750.00 | \$16.00 | \$2,000.00 |
| 43 | Landscape Planting - 1-Gallon Shrub | 836 | EA | \$9.87 | \$8,251.32 | \$8.00 | \$6,688.00 | \$7.50 | \$6,270.00 | \$5.00 | \$4,180.00 |
| 44 | Landscape Planting - 2-Gallon Shrub | 91 | EA | \$27.41 | \$2,494.31 | \$26.00 | \$2,366.00 | \$18.00 | \$1,638.00 | \$10.00 | \$910.00 |
| 45 | Landscape Planting - Bark Mulch | 9,955 | SF | \$0.82 | \$8,163.10 | \$0.50 | \$4,977.50 | \$0.40 | \$3,982.00 | \$0.62 | \$5,176.80 |
| 46 | Landscape Planting - Overseed & Topdressing | 7,820 | SF | \$0.55 | \$4,301.00 | \$0.50 | \$3,910.00 | \$0.50 | \$3,910.00 | \$0.10 | \$782.00 |
| 47 | Landscape Planting - Root Barrier | 260 | LF | \$6.58 | \$1,710.80 | \$10.00 | \$2,600.00 | \$6.50 | \$1,695.00 | \$4.00 | \$1,040.00 |
| 48 | Conduit and Wiring System | 1 | LS | \$20,389.32 | \$20,389.32 | \$20,000.00 | \$20,000.00 | \$19,900.00 | \$19,900.00 | \$35,000.00 | \$35,000.00 |
| 49 | Panel Board | 1 | LS | \$1,249.67 | \$1,249.67 | \$7,400.00 | \$7,400.00 | \$1,200.00 | \$1,200.00 | \$4,500.00 | \$4,500.00 |
| 50 | Switchboard | 1 | LS | \$23,239.44 | \$23,239.44 | \$16,000.00 | \$16,000.00 | \$22,800.00 | \$22,800.00 | \$23,000.00 | \$23,000.00 |
| 51 | Walkway Light Poles Standards with Luminaire | 1 | LS | \$39,243.96 | \$39,243.96 | \$25,000.00 | \$25,000.00 | \$36,000.00 | \$36,000.00 | \$22,000.00 | \$22,000.00 |
| 52 | Temporary Power | 1 | LS | \$2,148.55 | \$2,148.55 | \$2,500.00 | \$2,500.00 | \$2,100.00 | \$2,100.00 | \$1,000.00 | \$1,000.00 |
| 53 | Electrical Work at Creighton Park | 1 | LS | \$20,060.46 | \$20,060.46 | \$23,000.00 | \$23,000.00 | \$15,500.00 | \$15,500.00 | \$19,500.00 | \$19,500.00 |
| 54 | Electrical Work at Hall Park | 1 | LS | \$20,608.56 | \$20,608.56 | \$22,500.00 | \$22,500.00 | \$16,000.00 | \$16,000.00 | \$20,000.00 | \$20,000.00 |
| 55 | 90 Day Landscape Maintenance Period | 1 | LS | \$2,630.88 | \$2,630.88 | \$5,000.00 | \$5,000.00 | \$4,745.00 | \$4,745.00 | \$7,500.00 | \$7,500.00 |
| TOTAL | | | | | \$763,798.77 | | \$767,143.50 | | \$773,400.00 | | \$812,368.60 |

| ADD ALTERNATES | | Item Description | | | | | | | | | | | |
|----------------|--|------------------|----|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| A | Site Furnishing and Equipment Hipped Roof Structure | 1 | EA | \$18,540.00 | \$18,540.00 | \$22,000.00 | \$22,000.00 | \$28,400.00 | \$28,400.00 | \$18,330.00 | \$18,330.00 | \$30,870.00 | \$30,870.00 |

| List of Sub-Contractors | | | | | |
|--|-------------------------------------|---|---------------------------------------|---------------------------------|--|
| Description | Calstate Const. Inc. | JJ Albanese, Inc. | Robert A. Bothman, Inc. | Clean Cut Landscaping | Sansel Gardens Inc. |
| Electrical | Beaton Union City | Signal Electric San Jose | Beaton Union City | | Design Electric Pleasanton |
| Playground Equipment Install | Community Playground Inc. Novato | Playground Unlimited Sunnyvale | Community Playground Inc. Novato | Edwards & Ass. Carmel Valley | Edwards/Playground Plus Carmel Valley |
| Rubber Structure/Resilient Surface, Poured-in-place Surfacing | | Sport Surface Specialties Sacramento | Robertson Industries Pleasant Hill | | Robertson Industries Chandler, AZ |
| Landscaping, Trucking, SWPPP | Lone Star San Martin | B&B San Jose | | | |
| Slurry Seal, Asphalt | El Camino Paving Sunnyvale | Graham Contractors San Jose | Bond Blacktop Union City | | Bond Blacktop Union City |
| Striping | | Schwartz Const. Auburn, CA | | | |
| Demo, Earthwork, Signage, Striping, Tree-Removal, Concrete Drainage, Paving | El Camino Paving Sunnyvale | | W.C. Maloney, Inc. Stockton | | Arborwell Hayward |
| Concrete | KMA San Jose | | | | |
| Survey | | | | | O'Dell Engineering Modesto |
| Storm Drain | Pioneer San Martin | Pacific Underground San Jose | | | |



CITY OF MILPITAS
ENGINEERING DIVISION
BID SUMMARY

Project Name: CARDOZA PARK PLAYGROUND RENOVATION AND ELEM
 Project No.: 5088 and 5085
 Bid Date: December 3, 2009 @ 2:00 PM

| BASED BID | | | Star Construction, Inc. San Bruno | | Suarez & Munoz Construction, Inc. Hayward | | B-Side Oakland | | Cleary Bros. Landscape, Inc. Danville | | Nationwide Construction Company, Inc. San Francisco | | |
|--------------|--|--------|--------------------------------------|--------------|---|--------------|-------------------|-------------|---|--------------|---|--------------|--------------|
| ITEM | DESCRIPTION | Qty. | UNIT | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension | Unit Cost | Extension |
| 1 | Mobilization | 1 | LS | \$40,000.00 | \$40,000.00 | \$57,000.00 | \$57,000.00 | \$2,000.00 | \$2,000.00 | \$154,000.00 | \$154,000.00 | \$41,612.00 | \$41,612.00 |
| 2 | Clearing, Grubbing and Demolition | 1 | LS | \$40,000.00 | \$40,000.00 | \$30,000.00 | \$30,000.00 | \$1,696.00 | \$1,696.00 | \$60,000.00 | \$60,000.00 | \$79,697.00 | \$79,697.00 |
| 3 | Stormwater Pollution Prevention | 1 | LS | \$3,000.00 | \$3,000.00 | \$1,800.00 | \$1,800.00 | \$3,200.00 | \$3,200.00 | \$3,850.00 | \$3,850.00 | \$9,520.00 | \$9,520.00 |
| 4 | Project Identification Sign | 1 | EA | \$2,000.00 | \$2,000.00 | \$900.00 | \$900.00 | \$9,900.00 | \$9,900.00 | \$740.00 | \$740.00 | \$1,407.00 | \$1,407.00 |
| 5 | Relocate Existing Sign Onto New Post | 3 | EA | \$200.00 | \$600.00 | \$150.00 | \$450.00 | \$4,200.00 | \$12,600.00 | \$100.00 | \$300.00 | \$355.67 | \$1,067.00 |
| 6 | Pothole Utilities | 10 | EA | \$80.00 | \$800.00 | \$100.00 | \$1,000.00 | \$3,500.00 | \$35,000.00 | \$450.00 | \$4,500.00 | \$1,273.00 | \$12,730.00 |
| 7 | Earthwork | 850 | CY | \$27.78 | \$23,613.00 | \$47.00 | \$40,000.00 | \$48.80 | \$41,490.00 | \$51.00 | \$43,325.00 | \$95.00 | \$85,500.00 |
| 8 | 4" White Stripe | 850 | LF | \$0.90 | \$765.00 | \$1.00 | \$850.00 | \$1.20 | \$1,020.00 | \$0.50 | \$425.00 | \$0.68 | \$578.00 |
| 9 | Pavement Legend and Symbols | 4 | EA | \$80.00 | \$320.00 | \$70.00 | \$280.00 | \$1,200.00 | \$4,800.00 | \$94.00 | \$376.00 | \$64.50 | \$258.00 |
| 10 | Street Sign - Accessible Stalls | 2 | EA | \$250.00 | \$500.00 | \$200.00 | \$400.00 | \$600.00 | \$1,200.00 | \$208.00 | \$416.00 | \$199.00 | \$398.00 |
| 11 | Wheel Stop | 2 | EA | \$100.00 | \$200.00 | \$100.00 | \$200.00 | \$350.00 | \$700.00 | \$69.00 | \$138.00 | \$107.50 | \$215.00 |
| 12 | PCC Curb Ramp with Truncated Domes | 1 | EA | \$3,000.00 | \$3,000.00 | \$2,700.00 | \$2,700.00 | \$18,200.00 | \$18,200.00 | \$1,575.00 | \$1,575.00 | \$4,166.00 | \$4,166.00 |
| 13 | Storm Drain Pipe - 8" PVC | 415 | LF | \$30.00 | \$12,450.00 | \$30.00 | \$12,450.00 | \$35.00 | \$14,525.00 | \$23.00 | \$9,545.00 | \$39.40 | \$16,351.00 |
| 14 | Storm Drain Pipe - 6" PVC | 40 | LF | \$30.00 | \$1,200.00 | \$28.00 | \$1,120.00 | \$35.00 | \$1,400.00 | \$24.00 | \$960.00 | \$52.50 | \$2,100.00 |
| 15 | Storm Drain Inlet - 24" X 24" | 9 | EA | \$1,800.00 | \$16,200.00 | \$1,800.00 | \$16,200.00 | \$1,700.00 | \$15,300.00 | \$1,795.00 | \$16,155.00 | \$1,325.00 | \$11,925.00 |
| 16 | Storm Drain Inlet - 12" X 12" | 1 | EA | \$900.00 | \$900.00 | \$1,250.00 | \$1,250.00 | \$990.00 | \$990.00 | \$840.00 | \$840.00 | \$1,250.00 | \$1,250.00 |
| 17 | Slurry Seal Parking Lot | 10,790 | SF | \$0.85 | \$9,161.50 | \$0.73 | \$7,811.00 | \$0.78 | \$8,346.00 | \$0.58 | \$6,206.00 | \$0.70 | \$7,490.00 |
| 18 | Adjust Existing Storm Drain Inlet Frame & Cover to G | 1 | EA | \$500.00 | \$500.00 | \$300.00 | \$300.00 | \$1,400.00 | \$1,400.00 | \$1,675.50 | \$1,675.50 | \$850.00 | \$850.00 |
| 19 | Landscape Cast-In-Place Concrete, Concrete Mowband and Play Curb | 272 | LF | \$15.00 | \$4,080.00 | \$17.00 | \$4,624.00 | \$12.00 | \$3,264.00 | \$19.00 | \$5,168.00 | \$9.00 | \$2,448.00 |
| 20 | Landscape Cast-In-Place Concrete, "Vehicular" Concrete Paving | 3,615 | SF | \$9.50 | \$34,342.50 | \$13.50 | \$48,802.50 | \$0.64 | \$2,313.60 | \$9.00 | \$32,535.00 | \$9.26 | \$33,474.90 |
| 21 | Landscape Cast-In-Place Concrete, "Pedestrian" Concrete Paving | 4,370 | SF | \$7.00 | \$30,590.00 | \$12.00 | \$52,440.00 | \$0.31 | \$1,354.70 | \$8.25 | \$36,052.50 | \$6.00 | \$26,220.00 |
| 22 | Landscape Cast-In-Place Concrete, Concrete Seatwall | 62 | LF | \$120.00 | \$7,440.00 | \$220.00 | \$13,640.00 | \$14.00 | \$868.00 | \$50.50 | \$3,131.00 | \$93.00 | \$5,766.00 |
| 23 | Landscape Cast-In-Place Concrete, Misc. Foundations and Footings | 1 | LS | \$2,000.00 | \$2,000.00 | \$5,500.00 | \$5,500.00 | \$52,000.00 | \$52,000.00 | \$1,575.00 | \$1,575.00 | \$8,000.00 | \$8,000.00 |
| 24 | Site Furnishings & Acc. BBQ Grill Large | 1 | EA | \$250.00 | \$250.00 | \$450.00 | \$450.00 | \$750.00 | \$750.00 | \$418.00 | \$418.00 | \$626.00 | \$626.00 |
| 25 | Site Furnishings & Acc. BBQ Grill Small | 2 | EA | \$400.00 | \$800.00 | \$350.00 | \$700.00 | \$800.00 | \$1,600.00 | \$350.00 | \$700.00 | \$766.00 | \$1,532.00 |
| 26 | Site Furnishings & Acc. Hot Ash Receptacles | 3 | EA | \$400.00 | \$1,200.00 | \$225.00 | \$675.00 | \$600.00 | \$1,800.00 | \$550.00 | \$1,650.00 | \$808.33 | \$2,424.99 |
| 27 | Site Furnishings & Acc. Benches | 6 | EA | \$900.00 | \$5,400.00 | \$800.00 | \$4,800.00 | \$450.00 | \$2,250.00 | \$875.00 | \$5,250.00 | \$1,219.50 | \$7,317.00 |
| 28 | Site Furnishings & Acc. Bollard | 3 | EA | \$800.00 | \$2,400.00 | \$800.00 | \$2,400.00 | \$990.00 | \$2,970.00 | \$767.00 | \$2,301.00 | \$1,204.33 | \$3,612.99 |
| 29 | Site Furnishings & Acc. Decomposed Granite | 8,940 | SF | \$5.00 | \$44,700.00 | \$2.50 | \$22,350.00 | \$25.00 | \$223,500.00 | \$3.65 | \$31,737.00 | \$3.45 | \$30,945.00 |
| 30 | Site Furnishings & Acc. Re-use Existing Sand | 3,355 | SF | \$2.00 | \$6,710.00 | \$1.00 | \$3,355.00 | \$1.00 | \$3,355.00 | \$0.60 | \$2,013.00 | \$2.60 | \$8,718.00 |
| 31 | Site Furnishings & Acc. Flagstone Paving | 10 | EA | \$400.00 | \$4,000.00 | \$500.00 | \$5,000.00 | \$3,600.00 | \$36,000.00 | \$190.00 | \$1,900.00 | \$671.90 | \$6,719.00 |
| 32 | Site Furnishings & Acc. Picnic Tables Standard | 16 | EA | \$1,200.00 | \$19,200.00 | \$2,000.00 | \$32,000.00 | \$2,087.00 | \$33,392.00 | \$2,225.00 | \$35,600.00 | \$2,601.50 | \$41,624.00 |
| 33 | Site Furnishings & Acc. Play Apparatus & | 1 | LS | \$108,000.00 | \$108,000.00 | \$112,000.00 | \$112,000.00 | \$82,300.00 | \$82,300.00 | \$87,785.00 | \$87,785.00 | \$111,197.00 | \$111,197.00 |
| 34 | Site Furnishings & Acc. Plastic Header | 1,600 | LF | \$9.00 | \$14,400.00 | \$4.00 | \$6,400.00 | \$1.00 | \$1,600.00 | \$5.25 | \$8,400.00 | \$5.25 | \$8,400.00 |
| 35 | Site Furnishings & Acc. Large Umbrella | 1 | EA | \$7,500.00 | \$7,500.00 | \$29,000.00 | \$29,000.00 | \$3,930.00 | \$3,930.00 | \$9,350.00 | \$9,350.00 | \$8,089.00 | \$8,089.00 |
| 36 | Site Furnishings & Acc. Small Umbrella | 4 | EA | \$5,100.00 | \$20,400.00 | \$2,500.00 | \$10,000.00 | \$3,140.00 | \$12,560.00 | \$7,850.00 | \$31,400.00 | \$6,801.00 | \$27,204.00 |
| 37 | Site Furnishings & Acc. Synthetic Play Surface | 5,985 | SF | \$17.10 | \$102,343.50 | \$12.50 | \$74,812.50 | \$0.50 | \$2,992.50 | \$13.25 | \$79,301.25 | \$15.67 | \$93,784.95 |
| 38 | Landscape Irrigation System | 1 | LS | \$40,000.00 | \$40,000.00 | \$47,000.00 | \$47,000.00 | \$32,000.00 | \$32,000.00 | \$47,250.00 | \$47,250.00 | \$38,593.00 | \$38,593.00 |
| 39 | Landscape Planting - 24" Box Trees | 62 | EA | \$390.00 | \$24,180.00 | \$215.00 | \$13,330.00 | \$5.00 | \$310.00 | \$250.00 | \$15,500.00 | \$299.00 | \$18,538.00 |
| 40 | Landscape Planting - 36" Box Trees | 2 | EA | \$400.00 | \$800.00 | \$530.00 | \$1,060.00 | \$6.00 | \$12.00 | \$850.00 | \$1,700.00 | \$64.00 | \$128.00 |
| 41 | Landscape Planting - Turf from Sod | 23,240 | SF | \$0.98 | \$22,775.20 | \$1.00 | \$23,240.00 | \$1.00 | \$23,240.00 | \$0.80 | \$18,592.00 | \$0.80 | \$18,592.00 |
| 42 | Landscape Planting - 5-Gallon Shrub | 125 | EA | \$25.00 | \$3,125.00 | \$22.00 | \$2,750.00 | \$5.00 | \$625.00 | \$25.00 | \$3,125.00 | \$30.20 | \$3,775.00 |
| 43 | Landscape Planting - 1-Gallon Shrub | 636 | EA | \$12.00 | \$7,632.00 | \$8.00 | \$5,088.00 | \$0.50 | \$318.00 | \$418.00 | \$2,672.00 | \$8.50 | \$5,506.00 |
| 44 | Landscape Planting - 2-Gallon Shrub | 91 | EA | \$18.00 | \$1,638.00 | \$20.00 | \$1,820.00 | \$0.60 | \$54.00 | \$17.90 | \$1,628.90 | \$27.00 | \$2,457.00 |
| 45 | Landscape Planting - Berk Mulch | 9,955 | SF | \$0.45 | \$4,479.75 | \$0.60 | \$5,973.00 | \$1.20 | \$11,946.00 | \$0.50 | \$4,977.50 | \$0.40 | \$3,982.00 |
| 46 | Landscape Planting - Overseed & Topdressing | 7,820 | SF | \$0.65 | \$5,083.00 | \$0.40 | \$3,128.00 | \$1.10 | \$8,602.00 | \$0.20 | \$1,564.00 | \$0.40 | \$3,128.00 |
| 47 | Landscape Planting - Root Barrier | 250 | LF | \$8.00 | \$2,000.00 | \$8.00 | \$2,000.00 | \$5.00 | \$1,250.00 | \$8.35 | \$2,087.50 | \$37.70 | \$9,425.00 |
| 48 | Conduit and Wiring System | 1 | LS | \$18,375.00 | \$18,375.00 | \$42,000.00 | \$42,000.00 | \$31,433.00 | \$31,433.00 | \$39,650.00 | \$39,650.00 | \$35,128.00 | \$35,128.00 |
| 49 | Panel Board | 1 | LS | \$9,000.00 | \$9,000.00 | \$5,500.00 | \$5,500.00 | \$9,400.00 | \$9,400.00 | \$5.50 | \$5.50 | \$5,381.00 | \$5,381.00 |
| 50 | Switchboard | 1 | LS | \$36,400.00 | \$36,400.00 | \$26,500.00 | \$26,500.00 | \$28,000.00 | \$28,000.00 | \$24,675.00 | \$24,675.00 | \$25,282.00 | \$25,282.00 |
| 51 | Walkway Light Poles Standards with Luminaire | 1 | LS | \$30,720.00 | \$30,720.00 | \$29,000.00 | \$29,000.00 | \$38,390.00 | \$38,390.00 | \$57,050.00 | \$57,050.00 | \$27,713.00 | \$27,713.00 |
| 52 | Temporary Power | 1 | LS | \$2,000.00 | \$2,000.00 | \$1,200.00 | \$1,200.00 | \$12,200.00 | \$12,200.00 | \$1,575.00 | \$1,575.00 | \$5,500.00 | \$5,500.00 |
| 53 | Electrical Work at Creighton Park | 1 | LS | \$24,800.00 | \$24,800.00 | \$23,000.00 | \$23,000.00 | \$32,000.00 | \$32,000.00 | \$21,625.00 | \$21,625.00 | \$22,063.00 | \$22,063.00 |
| 54 | Electrical Work at Hall Park | 1 | LS | \$29,600.00 | \$29,600.00 | \$24,000.00 | \$24,000.00 | \$32,000.00 | \$32,000.00 | \$22,575.00 | \$22,575.00 | \$23,139.00 | \$23,139.00 |
| 55 | 90 Day Landscape Maintenance Period | 1 | LS | \$5,000.00 | \$5,000.00 | \$3,300.00 | \$3,300.00 | \$3,600.00 | \$3,600.00 | \$3,700.00 | \$3,700.00 | \$5,166.00 | \$5,166.00 |
| TOTAL | | | | | \$844,085.95 | | \$866,999.00 | | \$877,657.40 | | \$958,062.65 | | \$958,471.84 |

| ADD ALTERNATES | | Item Description | | | | | | | | | | | |
|----------------|---|------------------|----|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| A | Site Furnishing and Equipment Hipped Roof Structure | 1 | EA | \$16,000.00 | \$16,000.00 | \$25,000.00 | \$25,000.00 | \$25,000.00 | \$25,000.00 | \$21,350.00 | \$21,350.00 | \$15,500.00 | \$15,500.00 |

| List of Sub-Contractors | | | | | |
|---|---|---------------------------------------|--------------------------------------|---------------------------------------|---|
| Description | Star Construction, Inc. | Suarez & Munoz Const. Inc. | B-Side | Cleary Bros. | Nationwide Const. Co., Inc. |
| Electrical | Radiant Elect. Co. San Jose | Beltramo Electric San Martin | Prestige Electric Fremont | Beltramo Electric San Martin | Radiant Elect. Co. San Jose |
| Playground Equipment Install | Bariteau Construction San Jose (Installation Only) | Community Playground Inc. Novato | Community Playground Inc. Novato | Community Playground Inc. Novato | Community Playground Inc. Novato |
| Rubber Structure/Resilient Surface, Poured-in-place Surfacing | Sports Surface Specialist Eauroora, NY | Robertson Industries Pleasant Hill | | Robertson Industries Pleasant Hill | Sports Surface Specialist Eauroora, NY |
| Landscapeing, Trucking, SWPPP | | | | Harris & Assoc. Santa Rosa | Higgins San Francisco |
| Slurry Seal, Asphalt | American Asphalt Hayward | American Asphalt Hayward | American Asphalt Hayward | Graham Contractors San Jose | American Asphalt Hayward |
| Striping | Schwartz Construction Auburn | | | Bond Blacktop Union City | |
| Demo, Earthwork, Signage, Striping, Tree-Removal, Concrete Drainage, Paving | The Prof. Tree Care Co. Berkeley | | Chavez Construction San Francisco | | The Prof. Tree Care Co. Berkeley |
| Concrete | Berkeley El Camino Paving Sunnyvale | | | Wayne E. Swisher Antioch | |
| Survey | | Construction Survey Inc. Lafayette | | O'Dell Engineering Modesto | Sandis Mountain View |
| Storm Drain | | | | | |

GUERRA BID

PROPOSAL

I/We agree to perform the above entitled work in accordance with Plans and Specifications of the City of Milpitas for the prices listed below:

| Bid Item No | Estimated Quantity | Unit | Item Description | Unit Price | Extension |
|---------------------|--------------------|------|--------------------------------------|------------------------------|-----------------------------|
| PHASE 1 WORK | | | | | |
| 1 Section E-05 | 1 | LS | Mobilization | \$ <u>15,000⁻</u> | \$ <u>15000⁻</u> |
| 2 Section E-17 | 1 | LS | Clearing, Grubbing & Demolition | \$ <u>32700⁻</u> | \$ <u>32700⁻</u> |
| 3 Section E-16 | 1 | LS | Stormwater Pollution Prevention | \$ <u>4500</u> | \$ <u>4500⁻</u> |
| 4 Section E-02 | 1 | EA | Project Identification Sign | \$ <u>3150</u> | \$ <u>3150⁻</u> |
| 5 Section E-24 | 3 | EA | Relocate Existing Sign Onto New Post | \$ <u>147⁻</u> | \$ <u>441⁻</u> |
| 6 Section E-12 | 10 | EA | Pothole Utilities | \$ <u>365⁻</u> | \$ <u>3650⁻</u> |
| 7 Section E-18 | 900 | CY | Earthwork | \$ <u>25⁻</u> | \$ <u>2,500⁻</u> |
| 8 Section E-23 | 850 | LF | 4" White Stripe | \$ <u>65</u> | \$ <u>552.50</u> |
| 9 Section E-23 | 4 | EA | Pavement Legend & Symbols | \$ <u>63⁻</u> | \$ <u>252⁻</u> |
| 10 Section E-24 | 2 | EA | Street Sign -- Accessible Stalls | \$ <u>194⁻</u> | \$ <u>288⁻</u> |
| 11 Section E-28 | 2 | EA | Wheel Stop | \$ <u>105⁻</u> | \$ <u>210⁻</u> |
| 12 Section E-26 | 1 | EA | PCC Curb Ramp with Truncated Domes | \$ <u>1400</u> | \$ <u>1400⁻</u> |

22,500

388

| | | | | | | |
|--------------|----|--------|----|---|-----------------------------|------------------------------|
| Section E-21 | 13 | 415 | LF | Storm Drain Pipe - 8" PVC | \$ <u>23⁻</u> | \$ <u>9,545⁻</u> |
| Section E-21 | 14 | 40 | LF | Storm Drain Pipe - 6" PVC | \$ <u>21⁻</u> | \$ <u>840⁻</u> |
| Section E-22 | 15 | 9 | EA | Storm Drain Inlet - 24" x 24" | \$ <u>950⁻</u> | \$ <u>8550⁻</u> |
| Section E-22 | 16 | 1 | EA | Storm Drain Inlet - 12" x 12" | \$ <u>630⁻</u> | \$ <u>630⁻</u> |
| Section E-25 | 17 | 10,700 | SF | Slurry Seal Parking Lot | \$ <u>.65</u> | \$ <u>6,955⁻</u> |
| Section E-22 | 18 | 1 | EA | Adjust Existing Storm Drain Inlet Frame & Cover to Grade | \$ <u>250⁻</u> | \$ <u>250⁻</u> |
| Section E-26 | 19 | 272 | LF | Landscape Cast-In-Place Concrete Concrete mowband and play curb | \$ <u>16⁻</u> | \$ <u>4,352⁻</u> |
| Section E-26 | 20 | 3615 | SF | Landscape Cast-In-Place Concrete "Vehicular" Concrete Paving | \$ <u>7.90</u> | \$ <u>28,558.50</u> |
| Section E-26 | 21 | 4370 | SF | Landscape Cast-In-Place Concrete "Pedestrian" Concrete Paving | \$ <u>7.50</u> | \$ <u>32,775⁻</u> |
| Section E-26 | 22 | 62 | LF | Landscape Cast-In-Place Concrete Concrete seatwall | \$ <u>105⁻</u> | \$ <u>6,510⁻</u> |
| Section E-26 | 23 | 1 | LS | Landscape Cast-In-Place Concrete Misc. Foundations and Footings | \$ <u>1500⁻</u> | \$ <u>1500⁻</u> |
| Section E-28 | 24 | 1 | EA | Site Furnishings & Accessories BBQ Grill large | \$ <u>1050⁻</u> | \$ <u>1,050⁻</u> |
| Section E-28 | 25 | 2 | EA | Site Furnishings & Accessories BBQ Grill small | \$ <u>1,000⁻</u> | \$ <u>2,000⁻</u> |
| Section E-28 | 26 | 3 | EA | Site Furnishings & Accessories Hot Ash Receptacles | \$ <u>600⁻</u> | \$ <u>1,800⁻</u> |

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|--------------|------|----|--|---|--------------------|
| 27 | 5 | EA | Site Furnishings & Accessories Benches | \$ <u>1187-</u> | \$ <u>5935-</u> |
| Section E-28 | | | | | |
| 28 | 3 | EA | Site Furnishings & Accessories Bollard | \$ <u>925-</u> | \$ <u>2775-</u> |
| Section E-28 | | | | | |
| 29 | 8940 | SF | Site Furnishings & Accessories Decomposed Granite | \$ <u>3.15</u> | \$ <u>28161-</u> |
| Section E-28 | | | | | |
| 30 | 3355 | SF | Site Furnishings & Accessories Re-use existing Sand | \$ <u>90</u> | \$ <u>3019.50</u> |
| Section E-28 | | | | | |
| 31 | 10 | EA | Site Furnishings & Accessories Flagstone Paving | \$ <u>300-</u> | \$ <u>3000-</u> |
| Section E-28 | | | | | |
| 32 | 16 | EA | Site Furnishings & Accessories Picnic Tables Standard and ADA | \$ <u>1160-</u> | \$ <u>18560-</u> |
| Section E-28 | | | | | |
| 33 | 1 | LS | Site Furnishings & Accessories Play Apparatus & Accessories | \$ <u>90,000-</u> | \$ <u>90,000-</u> |
| Section E-28 | | | | | |
| 34 | 1600 | LF | Site Furnishings & Accessories Plastic Header | \$ <u>8.50</u> | \$ <u>13600-</u> |
| Section E-28 | | | | | |
| 35 | 1 | EA | Site Furnishings & Accessories Large Umbrella | \$ <u>24000-</u> | \$ <u>24000-</u> |
| Section E-28 | | | | | |
| 36 | 4 | EA | Site Furnishings & Accessories Small Umbrella | \$ <u>3,140-</u> | \$ <u>12560-</u> |
| Section E-28 | | | | | |
| 37 | 5985 | SF | Site Furnishing & Accessories Synthetic Play Surface | \$ <u>13.50</u> | \$ <u>80797.50</u> |
| Section E-28 | | | | | |
| 38 | 1 | LS | Landscape Irrigation Systems | \$ <u>36,000⁷⁵⁰</u> | \$ <u>36,750-</u> |
| Section E-29 | | | | | |
| 39 | 62 | EA | Landscape Planting - 24" Box Trees | \$ <u>265-</u> | \$ <u>16430-</u> |
| Section E-30 | | | | | |
| 40 | 2 | EA | Landscape Planting - 36" Box Trees | \$ <u>525-</u> | \$ <u>1,050-</u> |
| Section E-30 | | | | | |

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|--------------|--------|----|---|---|---|
| 41 | 23,240 | SF | Landscape Planting - turf from sod | \$ <u>.95</u> | \$ <u>22,078⁻</u> |
| Section E-30 | | | | | |
| 42 | 125 | EA | Landscape Planting - 5-gallon shrub | \$ <u>.26⁻</u> | \$ <u>3,250⁻</u> |
| Section E-30 | | | | | |
| 43 | 836 | EA | Landscape Planting - 1-gallon shrub | \$ <u>9.50</u> | \$ <u>7,942⁻</u> |
| Section E-30 | | | | | |
| 44 | 91 | EA | Landscape Planting - 2-gallon shrub | \$ <u>.23⁻</u> | \$ <u>2,093⁻</u> |
| Section E-30 | | | | | |
| 45 | 9955 | SF | Landscape Planting - Bark Mulch | \$ <u>.75</u> | \$ <u>7,466^{.25}</u> |
| Section E-30 | | | | | |
| 46 | 7820 | SF | Landscape Planting - Overseed & Topdressing | \$ <u>.65</u> | \$ <u>5,083⁻</u> |
| Section E-30 | | | | | |
| 47 | 250 | LF | Landscape Planting - Root Barrier | \$ <u>6.50</u> | \$ <u>1,625⁻</u> |
| Section E-30 | | | | | |
| 48 | 1 | LS | Conduit and Wiring System | \$ <u>29,140⁻</u> \$ 29,000 | \$ <u>29,140⁻</u> |
| Section E-31 | | | | | |
| 49 | 1 | LS | Panelboard | \$ <u>3675⁻</u> | \$ <u>3675⁻</u> |
| Section E-32 | | | | | |
| 50 | 1 | LS | Switchboard | \$ <u>21000⁻</u> | \$ <u>21000⁻</u> |
| Section E-33 | | | | | |
| 51 | 1 | LS | Walkway Light poles standards with Luminare | \$ <u>25000</u> | \$ <u>25000⁻</u> |
| Section E-34 | | | | | |
| 52 | 1 | LS | Temporary Power | \$ <u>1200⁻</u> | \$ <u>1200⁻</u> |
| Section E-35 | | | | | |
| 53 | 1 | LS | Electrical Work at Creighton Park | \$ <u>15800⁻</u> | \$ <u>15800⁻</u> |
| Section E-32 | | | | | |
| 54 | 1 | LS | Electrical Work at Hall Park | \$ <u>20825⁻</u> \$ 1225⁰ | \$ <u>20825⁻</u> \$ 1225⁰ |
| Section E-32 | | | | | |

| | | | | | |
|--------------|---|----|-------------------------------------|----------------------------|----------------------------|
| | | | PHASE 2 WORK | | |
| 55 | 1 | LS | 90 Day Landscape Maintenance Period | \$ <u>2555⁻</u> | \$ <u>2555⁻</u> |
| Section E-31 | | | | | |

**BASE TOTAL FOR
PHASE 1 AND PHASE 2 WORK:
Basis of determining low bid**

\$ 695,429.25

*Six hundred ninety five thousand four hundred twenty nine
and ~~0/100~~ dollars & cents
(Spell Out)*

FOR ADD ALTERNATE BID ITEMS:

All schedules (bid items) must be bid. Add alternate bid items will not be awarded independent of Base Bid. Add alternate bid items, if accepted, shall be included in the contract and the amount for each one selected shall be adjusted from the Base Bid.

The City shall have sole discretion in determining the selection of add alternate bid items. The contract will be awarded on the basis of the lowest bid price on the base contract without consideration of the price on the add alternate items (item 1 to 55 inclusive, exclusive of item A).

Add alternate bid item amount(s) will be included in the contract and adjusted from the Base Bid if accepted at the time of award.

| Add Alt Item No | Estimated Quantity | Unit | ADD ALTERNATES * Item Description | Unit Price | Extension |
|-----------------|--------------------|------|---|------------------------------|------------------------------|
| A* | 1 | EA | Site Furnishings and Equipment Hipped Roof Structure | \$ <u>17,000⁻</u> | \$ <u>17,000⁻</u> |
| Section E-28 | | | | | |

*** THIS PAY ITEM MAY NOT BE REQUIRED**

All lump sum items, see Section C57, for schedule of values requirement

Bid Bond required in the amount of 10% of the Total Base Bid.

In case of any inconsistency or conflict between words and figures submitted by bidder, the words shall govern. Unit prices will prevail regardless of extensions submitted by Bidder.

It is understood that the estimated quantities of work to be done hereinabove set forth are approximate only, being given as a basis for the comparison of bids, and the City of Milpitas does not expressly or by implication agree that the actual amount of work will correspond therewith, but reserves the right to increase the amount of any class or portion of the work or to omit portions of the work as may be deemed necessary or expedient by the Engineer.

All bids will be compared on the basis of the Engineer's Estimate of the quantities of the work to be done, and the City reserves the right to reject any and all bids.