



Commercial Insurance Proposal

Brown & Brown of CA, Inc. • 500 N State College Blvd, Suite 400, Orange, CA 92868 • (800) 228-7975

Workers Compensation

CITY OF MILPITAS

EXCESS WORKERS' COMPENSATION

7-1-10 to 7-1-2011

	RENEWAL 2010 / 2011	CURRENT 2009 / 2010
COMPANY:	Safety National Casualty Corporation	Safety National Casualty Corporation
2008 BEST'S RATING:	A: X; Admitted	A: X; Admitted
LIMIT:	\$20,000,000 WC \$1,000,000 EL Per Occurrence/Aggregate	\$20,000,000 WC \$1,000,000 EL Per Occurrence/Aggregate
SELF-INSURED RETENTION (SIR):	\$750,000 \$1,000,000 Police and Fire	\$750,000 \$1,000,000 Police and Fire
PAYROLL:	\$40,923,503 (6.09% Decrease)	\$43,575,333
RATE:	.2710	.2710
DEPOSIT PREMIUM:	*\$110,903	*\$118,089
MINIMUM PREMIUM	*\$99,813	*\$106,280

***Note: No State of California Insurance Guarantee Association (CIGA) surcharge will apply for 2009/2010 or 2010/2011.**



This proposal is for illustration purposes only. Please refer to the policy for specific details.
mb201007 City of Milpitas WC Proposal
May 24, 2010

Safety National at a Glance

Company History and Background

- Specialists in Workers' Compensation since 1942
- Licensed and admitted in all 50 states, the District of Columbia and Canada
- Exclusive distribution through brokers and agents
- Longest continual provider of Excess Workers' Compensation in America
- Leading provider of Excess Workers' Compensation with 22 % domestic market share
- High level of dedication, knowledge, experience and quality service distinguish us in the marketplace
- Named as a "Best Place to Work" by Business Insurance magazine

Financial Strength and Stability*

- Statutory surplus - \$626.1 million (18% increase over 12/08) and \$2.2 billion in assets
- Subsidiary of Delphi Financial Group Inc., with \$7 billion in total assets
- A.M. Best Rating "A" (Excellent) Financial Size Category X
- Moody's "A3" (Good)
- Standard & Poor's "A" (Strong)

Products and Services

- Excess Workers' Compensation
 - Specific and Aggregate Excess Coverage for individual or group self-insureds
 - Monoline Aggregate Coverage
- Self-Insurance Bonds
- Loss Portfolio Transfers (LPT)
- TEXcess®- Texas Non Subscriber Program
- Assumed Treaty Reinsurance
- Large Casualty Program
 - Large Deductible Workers' Compensation
 - Auto and General Liability
- Alternative Risk Programs
- Risk Control Services
 - MAP Client Services
 - Best Doctors partnership

* as of December 31, 2009

Safety National

1832 Schuetz Road
St. Louis, Missouri 63146

Phone 888.995.5300 (toll-free)
314.995.5300

E-mail Info@safetynational.com
Web www.safetynational.com

A.M. Best Rating A (Excellent) Financial Size Category X A subsidiary of the Delphi Financial Group, a wholly owned subsidiary of General Motors Corporation