

Exhibit A – Scope of Services

The Services and deliverables to be provided are for the benefit of the City of Milpitas, are as follows:

- Advise and recommend strategy to the City Manager on specific potential legislative options to offset funding lost from the repeal of redevelopment;
- Develop, organize and direct legislative strategy for required statutory changes needed for City to pursue its economic development plans;
- Advise City to spearhead a coalition to support its economic development initiative;
- Liaise with Governor's Office, especially the Department of Finance and Go Biz, to negotiate its cooperation on the City's redevelopment initiative.

The advice provided does not guarantee any specific or desired results will or may be obtained.

Consultant is registered as a lobbyist with California and will provide necessary lobbying services on behalf of the City.