



CITY OF MILPITAS

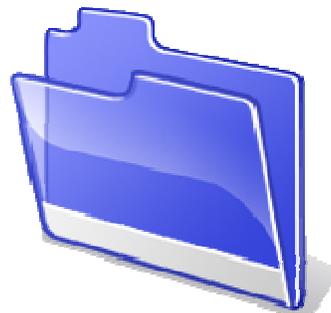
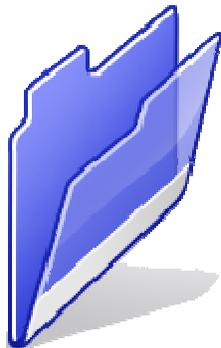
455 EAST CALAVERAS BOULEVARD, MILPITAS, CALIFORNIA 95035-5479
GENERAL INFORMATION: 408-586-3000, www.ci.milpitas.ca.gov

04/18/2017

Agenda Item No. 4-1



ATTACHMENT RELATED TO AGENDA ITEM AFTER AGENDA PACKET DISTRIBUTION



Milpitas Chamber of Commerce
Profit & Loss

July 2013 through June 2016

Cash Basis

	Jul '13 - Jun 14	Jul '14 - Jun 15	Jul '15 - Jun 16	TOTAL
Ordinary Income/Expense				
Income				
4680 · BBQ Revenue				
4681 · Car Show Rev.	390.00	990.00	990.00	2,370.00
4682 · Health Permits	0.00	2,569.80	1,792.00	4,361.80
4683 · Sponsor	12,600.00	20,698.00	17,366.00	50,664.00
4684 · Booths				
4684A · Artisan Booths	5,000.00	4,000.00	2,600.00	11,600.00
4684B · Business Row Booths	6,431.00	13,626.59	8,850.00	28,907.59
4684C · Food Booth Rentals	2,685.00	6,200.00	7,150.00	16,035.00
4684 · Booths - Other	0.00	0.00	0.00	0.00
Total 4684 · Booths	14,116.00	23,826.59	18,600.00	56,542.59
4685 · Taxable drinks, glasses,...	27,070.50	14,666.78	12,206.96	53,944.24
4686 · Tasting Tickets	1,820.00	1,710.00	2,570.00	6,100.00
4687 · Food Truck for BBQ	2,214.00	2,750.00	2,750.00	7,714.00
4680 · BBQ Revenue - Other	0.00	0.00	0.00	0.00
Total 4680 · BBQ Revenue	58,210.50	67,211.17	56,274.96	181,696.63
Total Income	58,210.50	67,211.17	56,274.96	181,696.63
Cost of Goods Sold				
5680 · BBQ Expenses				
5681 · Entertainment	7,024.00	6,725.00	7,863.46	21,612.46
5682 · Equipment Rentals	10,477.19	20,377.80	20,142.58	50,997.57
5683 · Insurance	2,340.00	6,467.00	4,350.00	13,157.00
5684 · Permits	1,292.00	3,222.00	2,866.50	7,380.50
5685 · Wine, Beer, Sodas	8,095.13	5,779.81	4,989.05	18,863.99
5686 · Volunteer Expenses	1,449.44	570.12	585.30	2,604.86
5687 · Clean Up	500.00	940.00	778.05	2,218.05
5688 · Advertising	631.55	1,977.94	3,293.23	5,902.72
5689 · Other Exp.	87.55	84.12	515.00	686.67
5692 · Glasses, Mugs	0.00	1,679.81	1,836.96	3,516.77
5693 · T-Shirts	2,468.10	1,000.00	2,219.52	5,687.62
5680 · BBQ Expenses - Other	0.00	0.00	0.00	0.00
Total 5680 · BBQ Expenses	34,364.96	48,823.60	49,439.65	132,628.21
Total COGS	34,364.96	48,823.60	49,439.65	132,628.21
Gross Profit	23,845.54	18,387.57	6,835.31	49,068.42
Net Ordinary Income	23,845.54	18,387.57	6,835.31	49,068.42
Net Income	23,845.54	18,387.57	6,835.31	49,068.42

2017 Milpitas International Festival and BBQ - anticipated expenses			
item	calculation	\$	Notes
Business Row			
Business Row Booths (20)	5 - NP, 10 - CM, 5 - NCM.	\$2,880.00	A & R Booth Rental (\$120/booth)
Business Row Space (20)	5 - NP, 10 - CM, 5 - NCM.		
Electrical (5)			
Misc. Fees			
Cleaning Deposit			
Other Vendors			
Artisans			Williams Ltd
Food trucks			
BBQ competition			
Tasting Booth			\$120.00 included in Bus. Row
BBQ Tasting Tickets			
Ice			
Ice Cost from San Jose Ice		\$761.96	
Ice Sales (taxable)			
Wine			
Russian Ridge		\$600.00	
Solis		\$702.00	
Beer			
Gordon Biersch			
Bottomley (kegs)		\$2,637.00	7xSmr Brau 7xMarzen
Glasses			
Wine glass (taxable)(300)			200 glasses
Beer Glass (200)			500 mugs
Soda/Water			
30 cases water		\$313.20	
30 cases cola		\$239.40	
30 cases diet cola		\$239.40	
30 cases sprite or 7up		\$239.40	

2017 Milpitas International Festival and BBQ - anticipated expenses			
item	calculation	\$	Notes
Food Booths			
Food booth (15)		\$1,690.00	A & R Booth Rental
Electrical			
Misc. Fees		\$21.75	Supplies for Hand Washing
Health Permits		\$297.00	
Coordinator Fee		\$252.00	
General			
Tables & Chairs		\$3,464.80	A Party Place
Generators/Electrical		\$3,600.00	A Tool Shed
Radios		\$328.50	Telepath
ABC Licence		\$250.00	
Golf Carts		\$0.00	
T-shirts		\$1,049.11	
Water (for volunteers)		\$31.95	
Paper Towels		\$16.30	
Bathrooms		\$2,976.77	United Site Services
liability Insurance		\$4,350.00	Warren Wettenstein
Security			CITY
Permits			CITY
Banners for Baloon		donation	TIM
Printing		donation	HUNTFORD
Appreciation BBQ		\$356.97	
Trash cans		donation	REPUBLIC
Dumpster		donation	REPUBLIC
Fencing		\$1,654.10	National Construction Rentals
Street Sweeper		\$540.00	Perfection Services Inc.
Pal Soccer		\$200	
Advertising			
KRTY		\$2,850.00	
Milpitas Post		\$197.00	2016 Calendar Ad for May
Street Banners		Donation	TIM

2017 Milpitas International Festival and BBQ - anticipated expenses			
item	calculation	\$	Notes
Mylar Balloons for BBQ Signage		\$15.23	Dollar Tree
Face Book		\$31.00	
Entertainment			
Ken Sorensen		\$1,000.00	
Third Ear Sound		\$3,275.00	
Stages		\$2,152.00	Stages Unlimited
bands		\$2,400.00	
Joe Santoro		\$500.00	
Truck Rental for Joe Santoro			
CarShow			\$30 entry fee
Car Show			
Trophy		donation	AWARDS WISE
Postage for flyers		\$64.80	
Accounting			
Counterfiet Pens			
Sales Tax		\$1,067.70	
Petty Cash			
		\$46,320.90	